

BILL NO.: 20-0305

ORDINANCE NO.: 20- 0190

INTRODUCED BY: COUNCIL MEMBER(S) Hendrickson

1 **AN ORDINANCE RENEWING THE BID AWARDS FOR CERTAIN**
2 **PRODUCTS AND SERVICES FOR ROADWAY DRAINAGE PIPE 2018,**
3 **DEPARTMENT OF PUBLIC WORKS.**

4 **WHEREAS**, Pursuant to Ordinance 18-0143 Jefferson County, Missouri entered
5 into a Contract, known as the Roadway Drainage Pipe 2018 Contract, with four vendors:
6 Midwest Municipal Supply, Fred Weber Reinforced Concrete Products, ConTech
7 Engineered Solutions, and Metal Culverts, Inc.; and

8 **WHEREAS**, Said Ordinance provided for a two-year renewal option; and

9 **WHEREAS**, the Department of Public Works of Jefferson County, Missouri,
10 requested renewal from those four awarded bidders; and

11 **WHEREAS**, ConTech Engineered Solutions declined to renew the bid; and

12 **WHEREAS**, Metal Culverts, Inc., desired to renew the bid but only for a one-year
13 term and with a 12.5% price increase; and

14 **WHEREAS**, Metal Culverts, Inc., claims, in a letter to Jefferson County, that it
15 “will not be able to renew the bid award. . . at the current prices...” and that “[s]teel price
16 increases over the past two years resulting from the steel tariffs will prohibit us from
17 extending the current prices beyond the February 12, 2020 contract term...” but that it
18 would “be able to renew the bid award for an additional one-year term with a 12.5%

1 increase in prices...” and that it would be able to offer these prices through February 12,
2 2021; and

3 **WHEREAS**, Jefferson County, Missouri, would purchase primarily metal culverts
4 and piping from Metal Culverts, Inc.; and

5 **WHEREAS**, the Department of Public Works of Jefferson County recommends
6 the renewal of the award to the vendors under Ordinance 18-0143, excepting Con Tech
7 Engineered Solutions, and allowing for the differing terms with Metal Culverts, Inc.; and

8 **WHEREAS**, the Jefferson County, Missouri, County Council, finds it is in the best
9 interest of the County to renew the bid award for Roadway Drainage Pipe 2018 from the
10 date of approval to February 10, 2022 with Midwest Municipal Supply and Fred Weber
11 Reinforced Concrete Products, and with Metal Culverts, Inc., from the date of approval to
12 February 12, 2021, with the 12.5% price increase, upon approval by the County Council
13 and County Executive up to **\$275,000.00 per year, for total amount not to exceed**
14 **\$550,000.00 for the two-year term**, subject to budgetary limitations.

15 **BE IT ENACTED BY THE JEFFERSON COUNTY, MISSOURI, COUNCIL,**
16 **AS FOLLOWS:**

17 Section 1. Jefferson County, Missouri authorizes the renewal of the bid awards
18 for additional terms as follows:

19 BID NAME

20 Roadway Drainage Pipe 2018

21 TERM

22 For the vendors

1 Midwest Municipal Supply and

2 Fred Weber Reinforced Concrete Products:

3 **From date of approval to 2-10-2022**

4 For the vendor Metal Culverts, Inc.:

5 **From date of approval to 2-12-2021**

6 Upon approval of the County Council and County Executive

7 AMOUNT

8 **Up to \$275,000.00 per year,**

9 **for total amount not to exceed \$550,000.00 for the two-year term,**

10 subject to budgetary limitations

11 AWARDED BIDDERS

12 Midwest Municipal Supply (A1)

13 Fred Weber Reinforced Concrete Products (A2)

14 Metal Culverts, Inc. (A3)

15 Section 2. The Jefferson County, Missouri, Council hereby authorizes the
16 County Executive to execute the renewal agreements, attached hereto and incorporated
17 herein by reference and attached as Exhibits A1 through A3. The County Executive is
18 further authorized to take any and all actions necessary to carry out the intent of this
19 Ordinance.

20 Section 3. Copies of all Invitations for Bid, Requests for Proposals, responses
21 thereto, and any contracts or agreements shall be maintained by the Department of the

1 County Clerk consistent with the rules and procedures for the maintenance and retention
2 of records as promulgated by the Secretary of State.

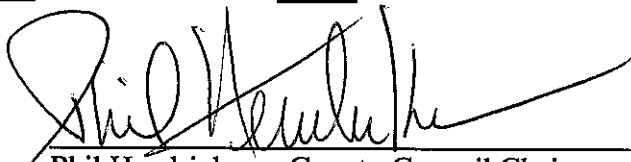
3 Section 4. This Ordinance shall be in full force and effect from and after its
4 date of approval. If any part of this Ordinance is invalid for any reason, such invalidity
5 shall not affect the remainder of this Ordinance.

**THIS BILL BEING DULY INTRODUCED, THE MEMBERS OF THE
JEFFERSON COUNTY, MISSOURI, COUNCIL VOTED AS FOLLOWS:**

Council Member District 1, Brian Haskins	<u>yes</u>
Council Member District 2, Renee Reuter	<u>Absent</u>
Council Member District 3, Phil Hendrickson	<u>yes</u>
Council Member District 4, Charles Groeteke	<u>yes</u>
Council Member District 5, Tracey Perry	<u>yes</u>
Council Member District 6, Daniel Stallman	<u>yes</u>
Council Member District 7, James Terry	<u>yes</u>

THE ABOVE BILL ON THIS 9TH DAY OF MARCH 2020:

✓ PASSED FAILED



Phil Hendrickson, County Council Chair



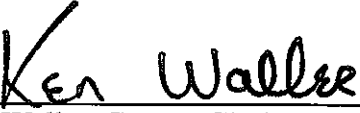
Pat Schlette, Council Executive Assistant

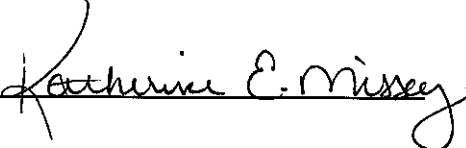
THIS BILL WAS X APPROVED BY THE JEFFERSON COUNTY EXECUTIVE AND ENACTED AS AN ORDINANCE OF JEFFERSON COUNTY, MISSOURI, THIS 11th DAY OF March, 2020.

THIS BILL WAS _____ VETOED AND RETURNED TO THE JEFFERSON COUNTY, MISSOURI, COUNCIL WITH WRITTEN OBJECTIONS BY THE JEFFERSON COUNTY EXECUTIVE, THIS _____ DAY OF _____, 2020.


Dennis J. Gannon, Jefferson County, Missouri, Executive

ATTEST:


Ken Waller, County Clerk

BY: 

First Reading: 03-09-2020



County of Jefferson

State of Missouri
Administration Center
729 Maple Street · PO Box 100
Hillsboro, Missouri 63050

Dennis Gannon

County Executive

DEPARTMENT OF ADMINISTRATIVE SERVICES

David Courtway - Director

Web Address: www.jeffco.com

Kristy Pedroli
Human Resources Manager
(636)797-5071 / Fax (636)797-5596

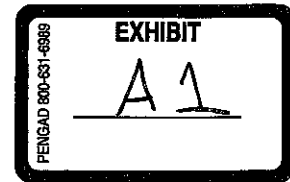
Jackie Talarski
General Services/Contracts & Grants Manager
(636)797-5380 / Fax (636)797-5067

RECEIVED
JAN 31 2020

MIDWEST MUNICIPAL SUPPLY
40 TUCKER DR
CASEYVILLE IL 62232

January 22, 2020

Attn: TRACEY HILL



Your company was awarded a bid for **“ROADWAY DRAINAGE PIPE 2018”** for the County of Jefferson, Missouri in **February 2018**. The Invitation for Bid allows the County to renew your bid award for an additional one-year term with consent of the awarded bidder.

The County of Jefferson, Missouri may desire to renew this bid award for an additional one year with the same terms and conditions subject to approval by the County Council and County Executive. The new award dates shall be from **February 11, 2020 through February 10, 2022**.

PLEASE INCLUDE THE FOLLOWING ITEMS:

- 1) **This executed renewal letter.**
- 2) **Updated insurance certificates.**
- 3) **Current paid tax receipts for any real or personal property owned in Jefferson County OR a notarized letter on company letterhead stating that your company does not own any real or personal property in Jefferson County.**
- 4) **Company Name, Signature, Print, Company Address, and Phone completed on next page.**

Please sign and return as soon as possible if your company agrees to renew this contract.

Tracy Hill

Printed Name of Authorizing Agent

Tracy Hill

Signature

1/31/2020

Date

If your company does not wish to renew this agreement, please advise as soon as possible. Any questions please contact me at (636) 797-5380.

Respectfully,


Jackie Talarski
Jackie Talarski
Department of Administrative Services

In Witness thereof, the parties hereto have executed this Agreement, in triplicate, as of this _____ day of _____ 2020:

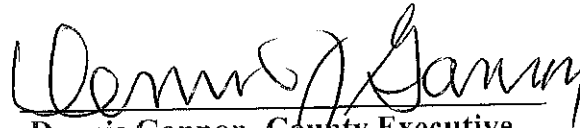
Midwest Municipal Supply

Company Name

County of Jefferson, State of Missouri



Signature
Tracy Hill



Dennis Gannon, County Executive

Print


Company Address: _____

40 Tucker drive

Caseyville IL 62232

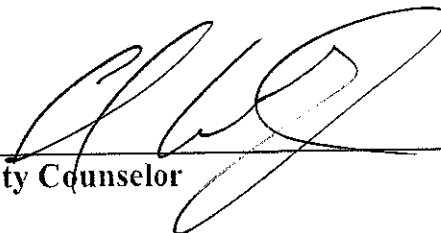
Phone: 618-344-1040

I hereby certify under section 50.660 RSMo there is either: (1) a balance of funds, otherwise unencumbered, to the credit of the appropriation to which the obligation contained herein is chargeable, and a cash balance otherwise unencumbered, in the treasury, to the credit of the funds from which payment is to be made, each sufficient to meet the obligation contained herein; or (2) bonds or taxes have been authorized by vote of the people and there is a sufficient unencumbered amount of the bonds yet to be sold or of the taxes levied and yet to be collected to meet the obligation in case there is not a sufficient unencumbered cash balance in the treasury.

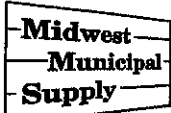


County Auditor

APPROVED AS TO FORM



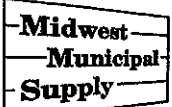
County Counselor



BID PROPOSAL CONTRACT RENEWAL PRICES

Bid Number: 5003328	Prepared For: 200426	Branch Location: 001
<div style="border: 2px solid black; padding: 5px; display: inline-block;"> Valid Until Friday, February 28, 2020 </div>	Jefferson County HWY Dept PO Box 100 Hillsboro, MO 63050	Midwest Municipal Supply P.O. Box 607 Caseyville, IL 62232

Line	Quantity	Description	Unit Price	Discount	Net Unit Price	Extended Price
10	13 FT	15" SANITITE DUAL WALL PIPE 13	9.85		9.8500	128.05
20	20 FT	15" SANITITE DUAL WALL PIPE 20	9.85		9.8500	197.00
30	13 FT	18" SANITITE DUAL WALL PIPE 13	13.25		13.2500	172.25
40	20 FT	18" SANITITE DUAL WALL PIPE 20	13.25		13.2500	265.00
50	13 FT	24" SANITITE DUAL WALL PIPE 13	21.26		21.2600	276.38
60	20 FT	24" SANITITE DUAL WALL PIPE 20	21.26		21.2600	425.20
70	13 EA	30" SANITITE DUAL WALL PIPE 13	34.30		34.3000	445.90
80	20 EA	30" SANITITE DUAL WALL PIPE 20	34.30		34.3000	686.00
90	13 FT	30" SANITITE TRIP WALL PIPE 13	34.95		34.9500	454.35
100	20 FT	30" SANITITE TRIP WALL PIPE 20	34.95		34.9500	699.00
110	13 FT	36" SANITITE TRIP WALL PIPE 13	43.63		43.6300	567.19
120	20 FT	36" SANITITE TRIP WALL PIPE 20	43.63		43.6300	872.60
130	13 FT	42" SANITITE TRIP WALL PIPE 13	58.00		58.0000	754.00
140	20 FT	42" SANITITE TRIP WALL PIPE 20	58.00		58.0000	1,160.00
150	13 FT	48" SANITITE TRIP WALL PIPE 13	71.95		71.9500	935.35
160	20 FT	48" SANITITE TRIP WALL PIPE 20	71.95		71.9500	1,439.00
170	20 FT	60" SANITITE TRIP WALL PIPE 20	113.35		113.3500	2,267.00
180	20 FT	15" N-12 F2648 DUAL WALL PIPE	7.95		7.9500	159.00
190	20 FT	18" N-12 F2648 DUAL WALL PIPE	10.40		10.4000	208.00
200	20 FT	24" N-12 F2648 DUAL WALL PIPE	17.80		17.8000	356.00
210	20 FT	30" N-12 F2648 DUAL WALL PIPE	27.40		27.4000	548.00



BID PROPOSAL CONTRACT RENEWAL PRICES

Bid Number: 5003328	Prepared For: 200426	Branch Location: 001
<div style="border: 2px solid black; border-radius: 15px; padding: 10px; width: fit-content; margin: 0 auto;"> <p>Valid Until Friday, February 28, 2020</p> </div>	Jefferson County HWY Dept PO Box 100 Hillsboro, MO 63050	Midwest Municipal Supply P.O. Box 607 Caseyville, IL 62232

Line	Quantity	Description	Unit Price	Discount	Net Unit Price	Extended Price
220	20 FT	36" N-12 F2648 DUAL WALL PIPE	32.35		32.3500	647.00
230	20 FT	42" N-12 F2648 DUAL WALL PIPE	43.00		43.0000	860.00
240	20 FT	48" N-12 F2648 DUAL WALL PIPE	50.55		50.5500	1,011.00
250	20 FT	60" N-12 F2648 DUAL WALL PIPE PRICE GOOD THROUGH FEBRUARY 10 2022	81.15		81.1500	1,623.00

Subtotal:	17,156.27
Tax:	.00
Bid Total:	17,156.27



County of Jefferson

State of Missouri

Administration Center
729 Maple Street · PO Box 100
Hillsboro, Missouri 63050

Dennis Gannon

County Executive

DEPARTMENT OF ADMINISTRATIVE SERVICES

David Courtway - Director

Web Address: www.jeffcomo.org

Kristy Pedroli
Human Resources Manager
(636)797-5071 / Fax (636)797-5596

Jackie Talarski
General Services Contracts & Grants Manager
(636)797-5380 / Fax (636)797-5067

FRED WEBER REINFORCED CONCRETE PRODUCTS
12950 GRAVOIS RD
ST LOUIS MO 63127

RECEIVED

FEB 18 2020



January 22, 2020

Attn: MICHAEL J. AX P.E.

Your company was awarded a bid for **“ROADWAY DRAINAGE PIPE 2018”** for the County of Jefferson, Missouri in **February 2018**. The Invitation for Bid allows the County to renew your bid award for an additional one-year term with consent of the awarded bidder.

The County of Jefferson, Missouri may desire to renew this bid award for an additional one year with the same terms and conditions subject to approval by the County Council and County Executive. The new award dates shall be from **February 11, 2020 through February 10, 2022**.

PLEASE INCLUDE THE FOLLOWING ITEMS:

- 5) **This executed renewal letter.**
- 6) **Updated insurance certificates.**
- 7) **Current paid tax receipts for any real or personal property owned in Jefferson County OR a notarized letter on company letterhead stating that your company does not own any real or personal property in Jefferson County.**
- 8) **Company Name, Signature, Print, Company Address, and Phone completed on next page.**

Please sign and return as soon as possible if your company agrees to renew this contract.

Michael J Ax
Printed Name of Authorizing Agent

Michael J Ax
Signature

01/30/20
Date

If your company does not wish to renew this agreement, please advise as soon as possible. Any questions please contact me at (636) 797-5380.

Respectfully,

Jackie Talarski
Jackie Talarski
Department of Administrative Services

In Witness thereof, the parties hereto have executed this Agreement, in triplicate, as of this 10th day of February 2020:

Fred Weber RCP
Company Name

County of Jefferson, State of Missouri

Michael J. Ay
Signature
Michael J. Ay
Print

Dennis Gannon, County Executive

Company Address: _____

12950 Gravois Rd.
St. Louis, Mo 63127

Phone: 314-892-7400

I hereby certify under section 50.660 RSMo there is either: (1) a balance of funds, otherwise unencumbered, to the credit of the appropriation to which the obligation contained herein is chargeable, and a cash balance otherwise unencumbered, in the treasury, to the credit of the funds from which payment is to be made, each sufficient to meet the obligation contained herein; or (2) bonds or taxes have been authorized by vote of the people and there is a sufficient unencumbered amount of the bonds yet to be sold or of the taxes levied and yet to be collected to meet the obligation in case there is not a sufficient unencumbered cash balance in the treasury.

Kerry W. Sparr
County Auditor

APPROVED AS TO FORM

[Signature]
County Counselor



County of Jefferson

State of Missouri
Administration Center
729 Maple Street · PO Box 100
Hillsboro, Missouri 63050

Dennis Gannon
County Executive

DEPARTMENT OF ADMINISTRATIVE SERVICES

David Courtway - Director

Web Address: www.jeffcomo.org

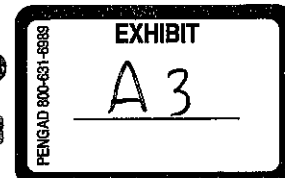
Kristy Pedroli
Human Resources Manager
(636)797-5071 / Fax (636)797-5596

Jackie Talarski
General Services Contracts & Grants Manager
(636)797-5380 / Fax (636)797-5067

METAL CULVERTS INC
PO BOX 300
JEFFERSON CITY MO 65102

RECEIVED

FEB 20 2020



January 22, 2020

Attn: GREG BRAUNER

Your company was awarded a bid for "ROADWAY DRAINAGE PIPE 2018" for the County of Jefferson, Missouri in February 2018. The Invitation for Bid allows the County to renew your bid award for an additional one-year term with consent of the awarded bidder.

Metal Culverts, Inc will renew bid for 1 additional year at 12.5% increase
The County of Jefferson, Missouri may desire to renew this bid award for an additional one year with the same terms and conditions subject to approval by the County Council and County Executive. The new award dates shall be from February 11, 2020 through February 10, ~~2022~~ *2021*.

PLEASE INCLUDE THE FOLLOWING ITEMS:

- 13) This executed renewal letter.
- 14) Updated insurance certificates.
- 15) Current paid tax receipts for any real or personal property owned in Jefferson County OR a notarized letter on company letterhead stating that your company does not own any real or personal property in Jefferson County.
- 16) Company Name, Signature, Print, Company Address, and Phone completed on next page.

Please sign and return as soon as possible if your company agrees to renew this contract.

Michael L. Rackers
Printed Name of Authorizing Agent

Michael L. Rackers
Signature

2/19/20
Date

If your company does not wish to renew this agreement, please advise as soon as possible. Any questions please contact me at (636) 797-5380.

Respectfully,

Jackie Talarski
Jackie Talarski
Department of Administrative Services

In Witness thereof, the parties hereto have executed this Agreement, in triplicate, as of this _____ day of _____ 2020:

Metal Culverts, Inc
Company Name

County of Jefferson, State of Missouri

Michael L. Rackers
Signature

Dennis Gannon
Dennis Gannon, County Executive

Michael L. Rackers
Print

Company Address: _____

P.O. Box 330

Jefferson City, Mo 65102

Phone: 573-636-7312

I hereby certify under section 50.660 RSMo there is either: (1) a balance of funds, otherwise unencumbered, to the credit of the appropriation to which the obligation contained herein is chargeable, and a cash balance otherwise unencumbered, in the treasury, to the credit of the funds from which payment is to be made, each sufficient to meet the obligation contained herein; or (2) bonds or taxes have been authorized by vote of the people and there is a sufficient unencumbered amount of the bonds yet to be sold or of the taxes levied and yet to be collected to meet the obligation in case there is not a sufficient unencumbered cash balance in the treasury.

Krista L. Powell
County Auditor

APPROVED AS TO FORM

[Signature]
County Counselor



Quality products . . . Unequaled service

Metal Culverts, Inc.
711 Heisinger Rd.
P.O. Box 330
Jefferson City, MO 65102
(573) 636-7312
(573) 634-8729 - Fax

February 19, 2020

County of Jefferson, Missouri
Attn: Jackie Palarski
P.O. Box 100
Hillsboro, MO 63050

RE: Renewal of bid for "ROADWAY DRAINAGE PIPE 2020"

Metal Culverts, Inc. has reviewed the prices for the above referenced bid and would be able to renew this bid award for an additional one-year term with a 12.5% increase in prices. The renewal will extend the adjusted price thru February 12, 2021.

We appreciate your business and look forward to working with Jefferson County in the coming year.

Sincerely,

Michael L. Rackers
Manager of Sales/Production Expediting

Cc: Greg Brauner
File

PLANT LOCATIONS

Jefferson City, Missouri * Columbia, Missouri * Maryville, Missouri * Havana, Illinois * Evansville, Wisconsin * Albert Lea, Minnesota *
Clearwater, Florida * Monmouth, Illinois



Quality products ... Unequaled service

Metal Culverts, Inc.
711 Heisinger Rd.
P.O. Box 330
Jefferson City, MO 65102
(573) 636-7312
(573) 634-8729 - Fax

March 4, 2020

County of Jefferson, Missouri
Attn: Jackie Talarski
P.O. Box 100
Hillsboro, MO 63050

RE: Renewal of bid for "ROADWAY DRAINAGE PIPE 2018"

Metal Culverts, Inc. has reviewed the prices for the above referenced bid and will not be able to renew this bid award for an additional one-year term at the current prices. Steel price increases over the past two years resulting from the steel tariffs will prohibit us from extending the current prices beyond the February 12, 2020 contract term. Since Jefferson County, Missouri is such a valued customer we made every effort to honor the initial two year contract despite the steel increases.

We would, however, be able to renew this bid award for an additional one-year term with a 12.5% increase in prices. The renewal will extend the adjusted price thru February 12, 2021.

We appreciate your business and look forward to working with Jefferson County in the coming years.

Sincerely,

Michael L. Rackers
Manager of Sales/Production Expediting

Cc: Greg Brauner
File

PLANT LOCATIONS

Jefferson City, Missouri * Columbia, Missouri * Maryville, Missouri * Havana, Illinois * Evansville, Wisconsin * Albert Lea, Minnesota * Clearwater, Florida * Monmouth, Illinois