


THIS BILL BEING DULY INTRODUCED, THE MEMBERS OF THE JEFFERSON COUNTY, MISSOURI, COUNCIL VOTED AS FOLLOWS:

Council Member District 1, Brian Haskins	<u>yes</u>
Council Member District 2, Renee Reuter	<u>yes</u>
Council Member District 3, Phil Hendrickson	<u>yes</u>
Council Member District 4, Charles Groeteke	<u>yes</u>
Council Member District 5, Tracey Perry	<u>yes</u>
Council Member District 6, Daniel Stallman	<u>yes</u>
Council Member District 7, James Terry	<u>yes</u>

THE ABOVE BILL ON THIS 10th DAY OF June, 2019:

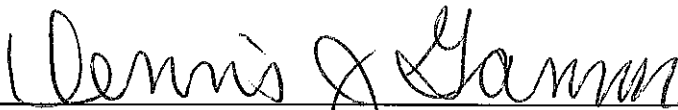
PASSED **FAILED**


Charles Groeteke, County Council Chair


Pat Schlette, Council Executive Assistant

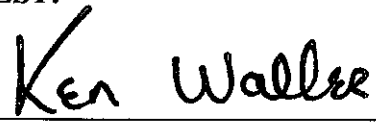
THIS BILL WAS X APPROVED BY THE JEFFERSON COUNTY EXECUTIVE AND ENACTED AS AN ORDINANCE OF JEFFERSON COUNTY, MISSOURI, THIS 12th DAY OF June, 2019.

THIS BILL WAS _____ VETOED AND RETURNED TO THE JEFFERSON COUNTY, MISSOURI, COUNCIL WITH WRITTEN OBJECTIONS BY THE JEFFERSON COUNTY EXECUTIVE, THIS _____ DAY OF _____, 2019.

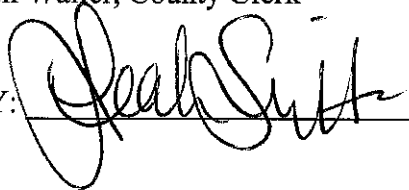


Dennis J. Gannon, Jefferson County, Missouri, Executive

ATTEST:



Ken Waller, County Clerk

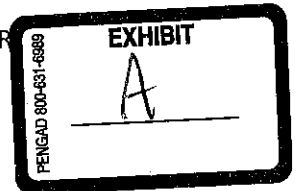
BY: 

Reading Date: 06-10-2019

PLEASE COMPLETE FORM AND RETURN TO CONTRACTS AND GRANTS. FAX 636-797-5067 OR
vpratt@jeffcomo.org, msauer@jeffcomo.org, and Purchasing@jeffcomo.org

Call with any questions: 636-797-5380

CHECK ONE OPTION



<input type="checkbox"/> AWARD <input type="checkbox"/> REJECT <input type="checkbox"/> CHANGE ORDER <input checked="" type="checkbox"/> RENEW			
If no Bid or Bids have not been awarded by the County Council within forty-five (45) days following the opening of the bids then all bids will be deemed Rejected.			
DATE	05/31/2019	DEPARTMENT	Public Works - Highway Division
CONTACT NAME	Kurt Wengert	PHONE NUMBER	(636) 797-5427
BID NAME	Highway Salt 2018	BID OPENING DATE	06/19/2018
TIME SENSITIVE	If yes, explain:	Yes - Current contract expires June 24, 2019	
AWARD BID REJECT BID CHANGE ORDER ____ (give detailed information)	Renew Contract with:		
	Compass Minerals America, Inc.		
ANNUAL EXPENDITURE	Not to exceed \$825,000.00		
ACCOUNT STRING(S) TO CHARGE	200-0061-5453		
TERM OF CONTRACT	One year from County Execution		
CONTRACT NAME	C19HIGHWAYSALT		
COMMENTS (give detailed information and attach any documentation if needed)	The anticipated quantity purchased will increase to 11,000		
	tons. The per ton price will decrease from \$73.40 to \$72.70		
	during this term after discussion between the Highway		
	Superintendent (in consultation with the Director of Public Works) and Compass Minerals.		



Director/Elected Official Signature: _____ Date: _____

Vickie Pratt

From: Kurt Wengert
Sent: Friday, May 31, 2019 3:02 PM
To: Jackie Talarski; Vickie Pratt
Cc: Jason Jonas
Subject: RENEW - Highway Salt
Attachments: 2019 RENEW Highway Salt.pdf

This renewal includes an increase in expected tonnage to 11,000 tons, and a per ton price decrease of \$0.70. These items were discussed with Jason Jonas on May 30, 2019 and finalized with Compass Minerals on May 31.

Kurt W. Wengert, P.E.

Highway Division Superintendent
Jefferson County (MO) Public Works
Office: (636) 797-5427
Mobile: (636) 232-8282

Vickie Pratt

From: Kurt Wengert
Sent: Friday, May 31, 2019 3:58 PM
To: Vickie Pratt
Subject: FW: [External] RE: Compass Minerals Proposal

Does this email chain provide enough documentation?

Kurt W. Wengert, P.E.

Highway Division Superintendent
Jefferson County (MO) Public Works
Office: (636) 797-5427
Mobile: (636) 232-8282

CONFIDENTIALITY NOTICE: This electronic mail message and any attachment(s) hereto contain confidential information that is privileged, confidential, proprietary in nature, or otherwise protected by law from disclosure. It is intended only for the addressee(s) hereof and is the exclusive property of the senders or intended recipient. If you are not an intended recipient, you are hereby notified that reading, using, disclosing, copying, or distributing this email and/or the accompanying attachment(s) is strictly prohibited. If you have received this electronic mail message in error, please immediately contact the sender by return email and take any and all steps necessary to delete this electronic message completely from your computer system. Thank you!

From: Joel Gerdes <gerdesj@compassminerals.com>
Sent: Friday, May 31, 2019 3:31 PM
To: Kurt Wengert <kwengert@jeffcomo.org>
Cc: Curtis Herman <HermanC@compassminerals.com>; Jason Jonas <jjonas@jeffcomo.org>; Daniel Naunheim <dnaunheim@jeffcomo.org>; Joel Gerdes <gerdesj@compassminerals.com>
Subject: RE: [External] RE: Compass Minerals Proposal

Kurt,

This is great news. Thanks for working on this with us. We are looking forward to another successful season. I am glad that we were able to come to an agreement.

Regards,



Joel Gerdes
Sales Manager – Highway Sales
D: 913.344.9360 M: 913.302.4504
E: gerdesj@compassminerals.com
W: compassminerals.com

From: Kurt Wengert <kwengert@jeffcomo.org>
Sent: Friday, May 31, 2019 2:48 PM
To: Joel Gerdes <gerdesj@compassminerals.com>
Cc: Curtis Herman <HermanC@compassminerals.com>; Jason Jonas <jjonas@jeffcomo.org>; Daniel Naunheim <dnaunheim@jeffcomo.org>
Subject: RE: [External] RE: Compass Minerals Proposal

Jefferson County would be in agreement with these terms. I will send over a contract term renewal to our Purchasing Office to get the paperwork going.

Thank you, gentlemen.

Kurt W. Wengert, P.E.

Highway Division Superintendent
Jefferson County (MO) Public Works
Office: (636) 797-5427
Mobile: (636) 232-8282

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From: Joel Gerdes <gerdesj@compassminerals.com>
Sent: Friday, May 31, 2019 2:16 PM
To: Kurt Wengert <kwengert@jeffcomo.org>
Cc: Curtis Herman <HermanC@compassminerals.com>; Joel Gerdes <gerdesj@compassminerals.com>
Subject: RE: [External] RE: Compass Minerals Proposal

Kurt,

After reviewing further and discussing with my manager, I am going to be able to offer a slight discount to last year's price of \$.70 per ton. Our new price for the upcoming season would be \$72.70. Please confirm that you are in agreement and we will plan accordingly to service your business for another year.

Regards,



Joel Gerdes
Sales Manager -- Highway Sales
D: 913.344.9360 M: 913.302.4504
E: gerdesj@compassminerals.com
W: compassminerals.com

From: Kurt Wengert <kwengert@jeffcomo.org>
Sent: Friday, May 31, 2019 8:20 AM
To: Joel Gerdes <gerdesj@compassminerals.com>
Subject: [External] RE: Compass Minerals Proposal

Based on the increased tonnage, is there any possibility of lowering the price to, say \$70.00 per ton delivered?

Kurt W. Wengert, P.E.

Highway Division Superintendent
Jefferson County (MO) Public Works
Office: (636) 797-5427
Mobile: (636) 232-8282

From: Joel Gerdes <gerdesj@compassminerals.com>
Sent: Friday, May 31, 2019 8:17 AM
To: Kurt Wengert <kwengert@jeffcomo.org>
Cc: Joel Gerdes <gerdesj@compassminerals.com>
Subject: Compass Minerals Proposal

Kurt,

Thanks for taking the time to speak with me earlier. Per our conversation, I would like to propose rolling your salt contract for next season, 1 year, at flat pricing, \$73.40, and increasing your required tons from 6,400 to 11,000. Please confirm that you are in agreement with this proposal and we will move forward with planning on servicing your business for another season.

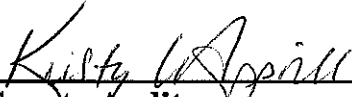
Please let me know if there are any questions or if we need to discuss further.

Regards,



Joel Gerdes
Sales Manager – Highway Sales
D: 913.344.9360 M: 913.302.4504
E: gerdesj@compassminerals.com
W: compassminerals.com

I hereby certify under section 50.660 RSMo there is either: (1) a balance of funds, otherwise unencumbered, to the credit of the appropriation to which the obligation contained herein is chargeable, and a cash balance otherwise unencumbered, in the treasury, to the credit of the funds from which payment is to be made, each sufficient to meet the obligation contained herein; or (2) bonds or taxes have been authorized by vote of the people and there is a sufficient unencumbered amount of the bonds yet to be sold or of the taxes levied and yet to be collected to meet the obligation in case there is not a sufficient unencumbered cash balance in the treasury.



County Auditor