

BID TABULATION - HIGHWAY SALT 2017

HIGHWAY SALT 6-20-2017	MORTON SALT INC	CARGILL INCORPORATED DEICING TECNOLOGY BUSINESS	GUNTHER SALT COMPANY	INDEPENDENT SALT COMPANY	COMPASS MINERALS AMERICA INC
	444 WEST LAKE ST STE 3000 CHICAGO IL 60606	24950 COUNTRY CLUB BLVD STE 450 NORTH OLMSTED OH 44070	101 BUCHANAN ST ST. LOUIS MO 63147	PO BOX 36 KANOPOLIS KS 67454	9900 W 109TH ST STE 100 OVERLAND PARK KS 66210
WEST GARAGE - 5275 HWY. B HILLSBORO MO 63050 - Order between 1,000-2,000 tons. Price per ton delivered	\$53.21	\$62.35	\$87.80	\$62.45	\$52.34
EAST GARGE - 2960 LEE PYLE RD., DESOTO MO 63020 Order between 1,000-2,000 tons. Price per ton delivered	\$53.21	\$62.35	\$87.80	\$64.82	\$52.34
NORTH GARAGE - 6460 HWY. MM, HOUSE SPRINGS MO 63051 Order between 1,000-2,000 tons Price per ton delivered	\$53.21	\$62.35	\$87.80	\$61.54	\$52.34
SALT FOR BRINE SOLUTION	\$53.21	N/A	\$120.00	NO BID	52.34 BIDDING SAME SALT AS FOR RAODS PLEASE SEE SPEC SHEET
ESTIMATED TIME FOR DELIVERY AFTER BID AWARD:	1-5 DAYS ARO	3-5 BUSINESS DAYS ARO	2-3 DAYS ARO	10-14 DAYS AFTER RECEIPT OF ORDER	5-10 DAYS ARO
ALTERNATIVE TERMS FOR THIS BASE BID MAY BE SUBMITTED AND WILL BE CONSIDERED:					
BULK PRICE PER TON ON AN UNSPECIFIED SIZE ORDER FOR JEFFERSON COUNTY MUNICIPALITIES OR OTHER GOVERNMENT AGENCIES, WHICH INCLUDES HAULING TO VARIOUS DELIVERY LOCATIONS WITHIN THE COUNTY .					
MINIMUM NUMBER OF TONS TO BE ORDERED BY EACH AGENCY	25 TONS	22 TONS			N/A
PER TON DELIVERED	\$53.21	\$62.35		NO BID	NO BID
ESTIMATED TIME FOR DELIVERY AFTER BID AWARD:	1-5 DAYS ARO	3-5 BUISNESS DAYS ARO			
ALTERNATIVE TERMS FOR THIS BID OPTION MAY BE SUBMITTED AND WILL BE CONSIDERED		NA			

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REQUIRED DOCUMENTS					
NOTARIZED WORK AFFIDAVIT COMPLETED	N	Y	Y	Y	Y
E-VERIFICATION DOCUMENTATION (Y/N):	N	Y	Y	Y	Y
COPY OF INSURANCE PROVIDED	Y	Y	N	Y	Y
TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY	N	N	N	Y	Y
COOPERATIVE BID FORM (Y/N)	Y	Y	N	N	N
COOPERATIVE CONTACT INFO:	Y	Y	N	Y	Y
COMPANY INFORMATION AND SIGNATURE	Y	Y	Y	Y	Y
BID DEPOSIT REQUIRED	N/A	N/A	N/A	N/A	N/A
COMMENTS:	PAGE 9, 10 NOT FILLED OUT			LETTER ABOUT PERSONAL PROPERTY NOT NOTARIZED	PLEASE SEE ATTACHED

ORIGINAL



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
729 MAPLE ST / PO BOX 100
HILLSBORO MO 63050
WWW.JEFFCOMO.ORG

BID #: 17-0047

Invitation for Bid: HIGHWAY SALT 2017

Date Issued: 5-22-2017

BIDS SHALL BE ACCEPTED UNTIL: **TUESDAY, JUNE 20, 2017, AT 2:00 P.M.** LOCAL TIME.

**Specification
Contact:**

KURT WENGERT
Department of Public Works
636-797-5427
kwengert@jeffcomo.org

**Contract
Contact:**

VICKIE PRATT
Department of Administrative Services
636-797-5380

**Mail (3) Three
Complete Copies
With Vendor And
Bid Information As
Shown In Sample:**

SAMPLE ENVELOPE

<i>VENDOR NAME</i>	
<i>VENDOR ADDRESS</i>	
<i>CONTACT NUMBER</i>	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
	729 MAPLE ST / PO BOX 100
	HILLSBORO MO 63050-0100
SEALED BID: (<i>BID NAME</i>)	

Contract Term:
UPON APPROVAL OF THE
COUNTY COUNCIL AND
COUNTY EXECUTIVE

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

**Vendor
Information:**

Compass Minerals America Inc	Sean Lierz	
Company Name	Authorized Agent (Print)	
9900 W 109th St., Suite 100	<i>Sean Lierz</i>	
Address	Signature	
Overland Park, KS 66210	Sales Manager	
City/State/Zip Code	Title	
913-344-9330	06/14/2017	48-1047632
Telephone #	Date	Tax ID #
lierzs@compassminerals.com	913-338-7945	
E-mail	Fax #	

SPECIFICATIONS

Jefferson County will purchase up to 6,000 tons of bulk salt to be delivered to Highway Maintenance garages located in Jefferson County. A portion of this salt will be used for making a salt brine solution for use during snow emergencies.

All material provided shall meet the requirements of ASTM D 632-99 Type 1 Grade 1 for highway salt intended for highway deicing. All salt shall be uncontaminated, clear of lumps, in a free flowing and usable condition. The salt shall be naturally drained of water with a moisture content of no more than 4%. Salt shall be treated with an anti-caking agent. *Additionally, the salt to be provided for making of a salt brine solution should be clear of calcium carbonate (lime) or sand.*

The County will sample and test the salt at delivery. Material not in conformance with the specification will be subject to rejection or adjustment in price.

All materials will be ordered immediately after award of the bid for delivery during Fall 2017. Delivery may be by dump trailer. Bid will be awarded or rejected within 45 days of opening. This is a firm order for the totals not to exceed the specified amounts in the base bid below with delivery included.

Price will remain in effect until November 1, 2017

BASE BID:

BULK PRICE PER TON on up to 6,000 tons for Jefferson County Public Works Department, which includes hauling to the following delivery locations;

WEST GARAGE – 5275 Hwy. B, Hillsboro, Missouri 63050 – Order to be between 1,000-2,000 tons
\$ 52.34 per ton delivered

EAST GARAGE – 2960 Lee Pyle Road, DeSoto, Missouri 63020 – Order to be between 1,000-2,000 tons
\$ 52.34 per ton delivered

NORTH GARAGE – 6460 Hwy. MM, House Springs, Missouri 63051 – Order to be between 1,000-2,000 tons
\$ 52.34 per ton delivered

SALT FOR BRINE SOLUTION – Material will be shipped to the North Garage, delivery will be discussed with the vendor at time of order – Order to be between 100-200 tons

\$ 52.34 per ton delivered * **BIDDING SAME SALT AS FOR ROADS. PLEASE SEE SPEC SHEET.**

Estimated time for Delivery after bid award: 5-10 Days ARO

Alternative terms for this base bid may be submitted and will be considered:
