

BID TABULATION - HEALTHCARE SERVICES2014 JAIL FACILITY

<p>HEALTHCARE SERVICES 2014 - JAIL FACILITY BID OPENING 11-5-13 Contract term: 1-1-14 to 12-31-16 upon approval by the County Council and County Executive.</p>	<p>CORRECTIONAL HEALTHCARE COMPANIES INC 6200 S SYRACUSE WAY GREENWOOD VILLAGE CO 80111</p>	<p>ADVANCED CORRECTIONAL HEALTHCARE 3922 W BARKING TRACE PEORIA IL 61615</p>
<p>TOTAL ANNUAL COST</p>	<p>\$359,438.40</p>	
<p>AFFIDAVIT COMPLETED</p>	<p>YES</p>	<p>YES</p>
<p>COPY OF INSURANCE PROVIDED</p>	<p>YES</p>	<p>YES</p>
<p>COMMENTS:</p>	<p>SEE ATTACHMENT</p>	<p>SEE ATTACHMENT</p>

RFP



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
 729 MAPLE ST / PO BOX 100
 HILLSBORO MO 63050
 WWW.JEFFCOMO.ORG

Request for Proposal: HEALTHCARE SERVICES 2014 - JAIL FACILITY Date Issued: 10-4-13

PROPOSALS SHALL BE ACCEPTED UNTIL: TUESDAY, NOVEMBER 5, 2013, AT 2:00 P.M. LOCAL TIME.

Specification Contact: **CPT. RON ARNHART**
 Department of the Sheriff
 636-797-5588

Contract Contact: **VICKIE PRATT**
 Department of Administrative Services
 636-797-5382

Mail (3) Three Complete Copies With Vendor And Proposal Information As Shown In Sample:

SAMPLE ENVELOPE

<i>VENDOR NAME</i>	
<i>VENDOR ADDRESS</i>	
<i>CONTACT NUMBER</i>	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
	729 MAPLE ST / PO BOX 100
	HILLSBORO MO 63050-0100
SEALED PROPOSAL: (PROPOSAL NAME)	

Contract Term:
1-1-14 to 12-31-16
upon approval by the County Council and County Executive

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Proposal, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for two additional one-year terms with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Vendor Information:

Correctional Healthcare Companies, Inc.	R. Dirk Allison
Company Name	Authorized Agent (Print)
6200 S. Syracuse Way #440	
Address	Signature
Greenwood Village, CO 80111	Chief Executive Officer
City/State/Zip Code	Title
866-246-5245	11/1/13 27-1813172
Telephone #	Date Tax ID #
dirk.allison@correctioncare.com	720-622-8099
E-mail	Fax #

- Option 1 - 80 hours with 2 full time and 1 part- time.
 Option 2 – 112 hours with 3 full time and 1 part time 8 hours.
 Option 3 – 140 hours with 4 full time.

Schedule to be determined depending on option selected.

11. Agree to provide the following off-site services: hospital outpatient and emergency services, inpatient hospitalization, inpatient physician care, medical specialty referral, emergency transportation by ambulance, laboratory and diagnosis testing and surgery.
12. Allow the Jefferson County Sheriff's Office to retain all fees generated by the physician while providing medical services for the Jefferson County Sheriff's Office.
13. Will operate based on accreditation standards through the American Correction Association (ACA) and the National Commission on Correctional Health Care (NCCHC).
14. Inmate Health Care Provider agrees to assume 100% of costs that are over and above the contract cost, holding the Jefferson County Sheriff's Office 100% risk free of costs that are over and above the contract costs.

The Jefferson County Sheriff's Office shall:

1. Require that proposals be based on an annual rate. Physician costs shall be blocked as follows with the below described specialty services.
 - a) Mental Health Services
 - b) Dental Services
 - c) Medications
 - d) Nursing Services
 - e) Women's Health, including OB/GYN services
 - f) Dietary Services
2. Require that proposals be based on a rate when on-call and services are required via telephone. The physician will be available as needed at his/her office, home, hospital or elsewhere by appropriate paging service.
3. Require physician to be available for sick call on a daily basis with hours set to see all who are on sick call. This will be based on mutual agreement between the physician, his/her agent and the Jefferson County Sheriff's Office.
4. Agree to act in good faith regarding the process of reviewing of physician's credentials, providing initial orientation for the physician, and supporting physician efforts in the delivery of medical services to patients during these assignments.
5. Require that this agreement may be terminated by either the Jefferson County Sheriff's Office, the physician or his/her agency for any reason by giving written notice to the other parties 60 days prior to termination date, provided all fees have been paid in full. This agreement shall be renewed each year and remain in force until an additional agreement can be made.

TOTAL ANNUAL COST: \$ 359,438.40

Staffing and Cost Proposal

Staffing and Services Overview

Correctional Healthcare Companies, Inc. (CHC) is pleased to provide the following cost proposal for the consideration of Jefferson County (the "County"). We are proposing the following solution to best meet the County's specific needs. CHC is open to discussing our proposal in order to provide the optimal healthcare program for the County.

Staffing and Services Overview				
Jefferson County, Missouri				
ADP Overview	Option 1	Option 2	Option 3	
Average Daily Population (ADP)	310	310	310	
Per Diem Reconciliation	\$0.65	\$0.65	\$0.65	
Professional Staffing (Hours per Week)	Option 1	Option 2	Option 3	On Call
Medical Director - Physician	5.00	5.00	5.00	✓
Licensed Practical Nurse	80.00	112.00	140.00	
Psychologist	6.00	6.00	6.00	
Total Equivalent Full-Time Employees	2.28	3.08	3.78	
Professional Onsite Services	Option 1	Option 2	Option 3	
Medical Services	✓	✓	✓	
Mental Health Services	✓	✓	✓	
On-Call 24/7	✓	✓	✓	
Policies and Procedures	✓	✓	✓	
Laboratory Services	✓	✓	✓	
X-Ray Services	✓	✓	✓	
Medical Supplies	✓	✓	✓	
Medical Waste Removal	✓	✓	✓	
Office Supplies	✓	✓	✓	
Basic Medical Training - Jail Staff	✓	✓	✓	
Comprehensive Medical Malpractice Insurance	✓	✓	✓	
Corporate Management and Oversight	✓	✓	✓	
Professional Offsite Services	Option 1	Option 2	Option 3	Cap
Ambulance Services	✓	✓	✓	1
Hospitalization	✓	✓	✓	1
Laboratory Services	✓	✓	✓	1
X-Ray Services	✓	✓	✓	1
Dental Services	✓	✓	✓	1
Specialty Services	✓	✓	✓	1
Utilization Management	✓	✓	✓	
Pharmacy Services	Option 1	Option 2	Option 3	Cap
Complete Pharmaceutical Management	✓	✓	✓	
Pharmaceuticals: Over-the-Counter	✓	✓	✓	
Pharmaceuticals: Prescriptions	✓	✓	✓	
Pharmaceuticals: Mental Health/Psychotropic	✓	✓	✓	
Pharmaceuticals: AIDS, HIV, and Cancer	✓	✓	✓	1
Caps	Option 1	Option 2	Option 3	
(1) Annual Aggregate Cap	\$75,000	\$75,000	\$75,000	
Percentage of Unused Cap Returned to County	100%	100%	100%	
Monthly Cost	\$29,953.20	\$35,228.20	\$40,003.20	
Annual Cost	\$359,438.40	\$422,738.40	\$480,038.40	

Flexible Staffing Matrix

CHC will provide the County with a comprehensive healthcare staffing program consisting of qualified medical and mental health professionals. The following staffing matrices provide detailed staffing plans for the options previously outlined. Please note that the exact days shown in the charts below are for illustrative purposes only and are flexible to meet the County's needs. We will work with the County to create an exact schedule which best maximizes the County's utilization of CHC's resources.

Option 1 – Two full-time and one part-time nurses

Staffing Matrix Option 1 Jefferson County, Missouri											
Position	On Call	Shift	Scheduled Hours							Total Hours	FTE
			MON	TUE	WED	THU	FRI	SAT	SUN		
Medical Director - Physician	✓	Day			5.00					5.00	0.13
Licensed Practical Nurse		Day	8.00	8.00	8.00	8.00	8.00	8.00		48.00	1.20
Licensed Practical Nurse		Evening	8.00	8.00	8.00				8.00	32.00	0.80
Psychologist		Day		6.00						6.00	0.15
Totals			16.00	22.00	21.00	8.00	8.00	8.00	8.00	91.00	2.28

Option 2 – Three full-time and one part-time nurses

Staffing Matrix Option 2 Jefferson County, Missouri											
Position	On Call	Shift	Scheduled Hours							Total Hours	FTE
			MON	TUE	WED	THU	FRI	SAT	SUN		
Medical Director - Physician	✓	Day			5.00					5.00	0.13
Licensed Practical Nurse		Day	8.00	8.00	8.00	8.00	8.00	8.00	8.00	56.00	1.40
Licensed Practical Nurse		Evening	8.00	8.00	8.00	8.00	8.00	8.00	8.00	56.00	1.40
Psychologist		Day		6.00						6.00	0.15
Totals			16.00	22.00	21.00	16.00	16.00	16.00	16.00	123.00	3.08

Option 3 – Four full-time nurses

Staffing Matrix Option 3 Jefferson County, Missouri											
Position	On Call	Shift	Scheduled Hours							Total Hours	FTE
			MON	TUE	WED	THU	FRI	SAT	SUN		
Medical Director - Physician	✓	Day			5.00					5.00	0.13
Licensed Practical Nurse		Day	10.00	10.00	10.00	10.00	10.00	10.00	10.00	70.00	1.75
Licensed Practical Nurse		Evening	10.00	10.00	10.00	10.00	10.00	10.00	10.00	70.00	1.75
Psychologist		Day		6.00						6.00	0.15
Totals			20.00	26.00	25.00	20.00	20.00	20.00	20.00	151.00	3.78

Comprehensive Medical, Mental Health, and Pharmaceutical Services

CHC will provide the County with a wide-ranging inmate healthcare program consisting of either 2.28, 3.08, or 3.78 equivalent full-time employees as well as comprehensive onsite medical, mental health, and pharmaceutical services. In addition, we will provide a full suite of offsite offerings, including ambulance, hospitalization, and other offsite and specialty services as described in this proposal and the preceding table.



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Vendor Information:

Advanced Correctional Healthcare	Neil Leuthold
Company Name	Authorized Agent (Print)
3922 W. Baring Trace	
Address	Signature
Peoria, IL 61615	President/Comptroller
City/State/Zip Code	Title
309-692-8100	10/24/13
Telephone #	Date
ach@advancedch.com	309-692-8106
E-mail	Fax #

- Option 1 - 80 hours with 2 full time and 1 part- time.
- Option 2 - 112 hours with 3 full time and 1 part time 8 hours.
- Option 3 - 140 hours with 4 full time.

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5. Require that this agreement may be terminated by either the Jefferson County Sheriff's Office, the physician or his/her agency for any reason by giving written notice to the other parties 60 days prior to termination date, provided all fees have been paid in full. This agreement shall be renewed each year and remain in force until an additional agreement can be made.

TOTAL ANNUAL COST:

*Please attach
B for cost & services*

PROGRAM OVERVIEW
Jefferson County, MO

November 5, 2013

Any population variance will be assessed the appropriate per diem rate and reflected on subsequent invoices. Population decreases will be credited to the county.	County ADP: 310 Per Diem \$0.60 Non-County ADP: 0 Per Diem: \$0.20	County ADP: 310 Per Diem \$0.60 Non-County ADP: 0 Per Diem: \$0.20	County ADP: 310 Per Diem \$0.60 Non-County ADP: 0 Per Diem: \$0.20
ACH PROVIDED SERVICES	Option 1 \$344,433.32	Option 2 \$ 395,493.26	Option 3 \$433,941.04
Financial Limit- 100% payback	Option to include a financial pool to cover expenses for: specified medications, specialty & off-sites, hospital, dental, lab, x-ray, vision, hearing, and emergency transport. \$75,000	No Change	No Change
Nursing Staffing - Benefits - Recruiting/Training - Med Malpractice Insurance	LPN 80/hrs per week. Full time benefits	LPN 112/hrs per week Full time benefits	LPN 140/hrs per week Full time benefits
Dental Services	Screening, hygiene instruction, medication management, coordination of services & referral for off-site care. Cost is ACH responsibility up to financial limit.	No Change	No Change
Vision and Hearing Services	Screening, coordination of services and referral of off-site care. Cost is ACH responsibility up to financial limit.	No Change	No Change
Mental Health Services	Screening, medication management, coordination of services & referral for off-site care. QMHP 12/hrs per week	No Change	No Change
Basic pharmaceuticals and Prescribed Over the Counter Medications	Includes policies on proper storage of medications, pharmacy ordering, usage, returns, and destruction. ACH is responsible for the cost of these medications	No Change	No Change
Specified medications for HIV/AIDS, Hepatitis, MS, CF, Cancer, Biologicals, Court-Ordered & Anti-Rejection	Includes policies on proper storage of medications, pharmacy ordering, usage, returns, and destruction. Cost is ACH responsibility up to financial limit.	No Change	No Change
Radiology & Laboratory	On-site laboratory to include dipstick UA & glucose monitoring. Cost of mobile & off-site services is responsibility of ACH up to financial limit.	No Change	No Change

	Option 1 \$344,433.32	Option 2 \$ 395,493.26	Option 3 \$433,941.04
Off-site & Specialty Services	Coordination of services, & referrals for off-site and specialty service care. Cost is the responsibility of ACH up to financial limit.	No Change	No Change
Medical Records	HIPAA compliance. Maintained in the standard SOAP format	No Change	No Change
Disposable Medical Supplies	Gloves for the medical unit, glucose strips, bandages & syringes are included in the ACH program	No Change	No Change
Office Supplies	Medical charts, pens, post-it notes, etc. Cost is the responsibility of ACH up to financial limit.	No Change	No Change
TB Screening	Management of tuberculosis screening administration for the inmates	No Change	No Change
Continuous Quality Improvement Program	Meetings & Statistical reports every 4 months Participation in outcome studies offered.	No Change	No Change
Medical Waste	Compliance with all applicable state laws and OSHA-regulated standards. Cost is the responsibility of ACH.	No Change	No Change
Risk Management Program	Hold Harmless & indemnification Additional Insured for County and Sheriff. Umbrella coverage of \$15 million	No Change	No Change
Cost Containment and Advanced Purchasing Program	Potential APP savings of \$84,800	No Change	No Change
Training Program for Medical and Jail Staff	Orientation seminar, In-service and Educational DVD's, one set of drug ring cards	No Change	No Change

Upon acceptance of this proposal and receipt of a signed contract, ACH will recruit appropriate personnel. It is understood the RFP requires a January 1, 2014 start date.

PROGRAM OVERVIEW
Jefferson County, MO
Alternate Proposal

November 5, 2013

Any population variance will be assessed the appropriate per diem rate and reflected on subsequent invoices. Population decreases will be credited to the county.	County ADP: 310 Non-County ADP: 0	Per Diem \$0.49 Per Diem: \$0.09
ACH PROVIDED SERVICES	\$331,983.32	
Financial Limit- 100% payback	Option to include a financial pool to cover expenses for: specified medications, specialty & off-sites, hospital, dental, lab, x-ray, vision, hearing, and emergency transport. \$120,000	
Physician/PA Services	Weekly sick call, 24/7 On-call phone assistance with 2 additional providers	
Nursing Staffing - Benefits, Recruiting/Training, Med Malpractice Insurance	LPN 80/hrs per week Full time benefits	
Dental Services	Screening, hygiene instruction, medication management, coordination of services & referral for off-site care. Cost is ACH responsibility up to financial limit.	
Vision & Hearing Services	Screening, coordination of services and referral of off-site care. Cost is ACH responsibility up to financial limit.	
Mental Health Services	Screening, medication management, coordination of services & referral off-site care. QMHP 12/hrs per week	
Basic pharmaceuticals and Prescribed Over the Counter Medications	Includes policies on proper storage of medications, pharmacy ordering, usage, returns, and destruction. ACH is responsible for the cost of these medications up to financial limit.	
Specified medications for HIV/AIDS, Hepatitis, MS, CF, Cancer, Biologicals, Court-Ordered & Anti-Rejection	Includes policies on proper storage of medications, pharmacy ordering, usage, returns, and destruction. Cost is ACH responsibility up to financial limit.	
Radiology & Laboratory	On-site laboratory to include dipstick UA & glucose monitoring. Cost of mobile & off-site services is responsibility of ACH up to financial limit.	
Off-site & Specialty Services	Coordination of services, & referrals for off-site and specialty service care. Cost is the responsibility ACH up to financial limit.	
Medical Records	HIPAA compliance. Maintained in the standard SOAP format	
Disposable Medical Supplies	Gloves for the medical unit, glucose strips, bandages & syringes. Cost is ACH responsibility up to financial limit.	
Office Supplies	Medical charts, pens, post-it notes, etc. Cost is the responsibility of ACH up to financial limit.	
TB Screening	Management of tuberculosis screening administration for the inmates. Cost is ACH responsibility up to financial limit.	
Continuous Quality Improvement Program	Meetings & Statistical reports every 4 months Participation in outcome studies offered.	
Medical Waste	Compliance with all applicable state laws and OSHA-regulated standards. Cost is ACH responsibility up to financial limit.	
Risk Management Program	Hold Harmless & indemnification. Additional Insured for County and Sheriff. Umbrella coverage of \$15 million	
Cost Containment and Advanced Purchasing Program	Potential APP savings of \$84,800	
Training Program for Medical and Jail Staff	Orientation seminar, In-service and Educational DVD's, one set of drug ring cards	

Upon acceptance of this proposal and receipt of a signed contract, ACH will recruit appropriate personnel. It is understood the RFP requires a January 1, 2014 start date.