

BID TABULATION - YOUTH SPORTS PHOTOGRAPHY

YOUTH SPORTS PHOTOGRAPHY 2017 12-13-2016	TROTTER PHOTO OF ST. LOUIS INC	T & R PHOTO	LIFETOUCH
	14319 MANCHESTER RD MANCHESTER MO 63011	21W LAKEWOOD DR FENTON MO 63026	21 HOLLENBERG CT BRIDGETON MO 63044
NAME OF VENDOR	TROTTER PHOTO OF ST. LOUIS INC	T & R PHOTO	LIFETOUCH
COST OF TEAM 5x7	\$4.00	\$12.00	\$7.00
COST OF PLAYER 5x7	\$4.00	\$12.00	\$4.00
COMBO PACKAGE COST (TEAM & PLAYER)	\$6.50	TEAM AND PLAYER ON ONE 8x10 - \$13 5x7 TEAM & 5x7 (JUNIOR MEMORY MATE) \$16	\$12 FOR AN 8x10 WITH PERSONALIZATION AND ATHLETE NAME
OTHER PACKAGES AND COST	PLEASE SEE ATTACHED	ATTACHED	SEE ATTACHED
SATISFACTION GUARANTEE POLICY AND PROCEDURE	100% MONEY BACK GUARANTEE	FOLLOW THROUGH ANY ORDERS THAT ARE NOT CORRECTED WILL RECEIVE A REFUND	100% SATISFACTION LIFETIME GUARANTEE. IF YOU ARE NOT HAPPY WITH OUR PRODUCT, YOU CAN RETURN THE ITEM(S) FOR A COMPLETE FULL REFUND.
BENEFIT TO DEPARTMENT OF PARKS & RECREATION	20% COMMISSION ON ALL PACKAGES, TEAM PICTURE TO EACH COACH, 3- 8' x 3' VINYL BANNERS GROMMETS TO PROMOTE JEFFERSON COUNTY PARKS AND RECREATION DEP.	10% TOTAL REVENUE	\$1/SOLD PACKAGE WILL BE REBATED BACK TO THE DEPARTMENT OF PARKS & RECREATION.

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<p align="center">YOUTH SPORTS PHOTOGRAPHY 2017 12-13-2016</p>	<p align="center">TROTTER PHOTO OF ST. LOUIS INC</p>	<p align="center">T & R PHOTO</p>	<p align="center">LIFETOUCH</p>
<p align="center">DESCRIBE DELIVERY PROCESS</p>	<p align="center">14319 MANCHESTER RD MANCHESTER MO 63011</p> <p align="center">PREPAY DELIVERY ORDER FORMS AND PREPAY ONLINE ORDERING. PACKAGES DELIVERED TO ORGANIZATIONS OR COACHES AS REQUIRED BY THE PARKS AND RECREATION.</p>	<p align="center">21W LAKEWOOD DR FENTON MO 63026</p> <p align="center">ORDERS ARE PROVIDED FOR PARENTS IN ADVANCE. SALES ARE COMPLETED THE DAY OF PICTURE TAKING. ORDERS ARE DELIVERED TO THE PARKS DEPARTMENT WITHIN 3 WEEKS EACH HEAD COACH GETS A FREE PLAQUE.</p>	<p align="center">21 HOLLENBERG CT BRIDGETON MO 63044</p> <p align="center">ORDER FLYERS WILL BE PROVIDED AND SORTED BY COACH/TEAM. ONLINE ORDERING AND PAPER FLYERS WILL BE THE OPTIONS TO ORDER. 3 WEEK DELIVERY CYCLE. ALL ORDER PACKETS WILL BE LABELED WITH THE ATHLETE'S NAME AND SORTED BY COACH/TEAM FOR EASY DISTRIBUTION.</p>
<p align="center">PLEASE LIST TWO REFERENCES</p>	<p align="center">POND ATHLETICS JEFF BIEVENUE BEVS13@SBCGLOBAL.NET</p> <p align="center">ELLISVILLE ATHLETICS BRAD BREWER 5BREALESTATE@SBCGLOBAL.NET</p>	<p align="center">DEANNA DELL ELLINGTON LITTLE LEAGUE 573-934-1708</p> <p align="center">VICKY JAMES CEO SUNNYHILL 314-845-3900</p> <p align="center">JOE LANGE DIRECTOR OF INSTITUTIONAL RESEARCH & PLANNING JEFFERSON COLLEGE 314-580-1053</p>	<p align="center">BONNE TERRE SPORTS LEAGUE</p> <p align="center">DESOTO SCHOOL DISTRICT SPORTS</p>
<p align="center">LIST ANY CHANGES (INCREASE IN PRICE, ETC) THAT WOULD OCCUR FOR THE SECOND YEAR TO THE CONTRACT IS RENEWED</p>	<p align="center">THE PRICES WOULD REMAIN THE SAME</p>	<p align="center">NONE</p>	<p align="center">THE PRICES ARE FIRM THROUGH THE DURATION OF OUR AGREEMENTY</p>
REQUIRED DOCUMENTS			
<p align="center">NOTARIZED WORK AFFIDAVIT COMPLETED</p>	<p align="center">Y</p>	<p align="center">Y</p>	<p align="center">Y</p>
<p align="center">E-VERIFICATION DOCUMENTATION (Y/N):</p>	<p align="center">Y</p>	<p align="center">Y</p>	<p align="center">Y</p>
<p align="center">COPY OF INSURANCE PROVIDED</p>	<p align="center">Y</p>	<p align="center">Y</p>	<p align="center">Y</p>
<p align="center">TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY</p>	<p align="center">Y</p>	<p align="center">Y</p>	<p align="center">Y</p>
<p align="center">COOPERATIVE BID FORM (Y/N)</p>	<p align="center">Y</p>	<p align="center">Y</p>	<p align="center">Y</p>
<p align="center">COOPERATIVE CONTACT INFO:</p>	<p align="center">Y</p>	<p align="center">Y</p>	<p align="center">Y</p>

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COMPANY INFORMATION AND SIGNATURE	Y	Y	Y
BID DEPOSIT REQUIRED	N/A	N/A	N/A
COMMENTS:	ATTACHED THE PREORDER FORM	SEE ATTACHED	SEE ATTACHED



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
 729 MAPLE ST / PO BOX 100
 HILLSBORO MO 63050
 WWW.JEFFCOMO.ORG

Invitation for Bid: YOUTH SPORTS PHOTOGRAPHY 2017 Date Issued: 11-9-2016

BIDS SHALL BE ACCEPTED UNTIL: TUESDAY, DECEMBER 13, 2016, AT 2:00 P.M. LOCAL TIME.

**Specification
 Contact:**

CRAIG LUETKEMEYER
 Recreation Division Manager
 636-797-6361
 cluetkemeyer@jeffcomo.org

**Contract
 Contact:**

VICKIE PRATT
 Department of Administrative Services
 636-797-5380

SAMPLE ENVELOPE

**Mail (3) Three
 Complete Copies
 With Vendor And
 Bid Information As
 Shown In Sample:**

<i>VENDOR NAME</i>	
<i>VENDOR ADDRESS</i>	
<i>CONTACT NUMBER</i>	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
	729 MAPLE ST / PO BOX 100
	HILLSBORO MO 63050-0100
SEALED BID: <i>(BID NAME)</i>	

Contract Term:
 UPON APPROVAL OF THE
 COUNTY COUNCIL AND
 COUNTY EXECUTIVE

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

**Vendor
 Information:**

Trotter Photo of St. Louis Inc.	Thomas Warwick
Company Name	Authorized Agent (Print)
14319 Manchester Road	<i>Thomas Warwick</i>
Address	Signature
Manchester Mo 63011	Sport/School manager
City/State/Zip Code	Title
636-394-7689	12-8-16 75-3208956
Telephone #	Date Tax ID #
info@trotterphoto.com	636-394-7687
E-mail	Fax #

Picture Proposal Form

Name of Vendor Trotter Photo of St. Louis Inc.
Contact Thomas Warwick
Address 14319 Manchester Road Manchester Mo 63011
Phone 636-394-7689 E-mail Thomas@trotterphoto.com

Cost of Team 5X7 \$4.00
Cost of Player 5X7 \$4.00
Combo Package Cost (Team & Player) \$6.50

Please attach other packages and costs Attached is our pre-pay order form
with a couple of sample packages, actual pre-pay form will include fun items like water bottle,
mouse pads, trading cards and additional print packages etc.

Satisfaction guarantee policy and procedure 100% Money Back Guarantee

Benefit to Department of Parks & Recreation (% of total revenue) 20% Commission on all packages, Team picture to each coach,
3 - 8' x 3' Vinyl banners with grommets to promote Jefferson County Parks and Recreation Dep.
Please see sample provided.

Describe the ordering and delivering process: (It is preferable to have a turn around time of not more than three weeks for delivery.)
Prepay order forms and Prepay online ordering. Packages delivered to organization or coaches as
required by the Parks and Recreation.

Please list at least two references:
Pond Athletics Jeff Bievenue bevs13@sbcglobal.net
Ellisville Athletics Brad Brewer 5brealestate@sbcglobal.net

Please list any changes (increase in prices, etc) that would occur for the second year if agreement were to continue through December 31, 2017.

The prices would remain the same.



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
 729 MAPLE ST / PO BOX 100
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 Recreation Division Manager
 636-797-6361
 cluetkemeyer@jeffcomo.org

**Contract
 Contact:**

VICKIE PRATT
 Department of Administrative Services
 636-797-5380

**Mail (3) Three
 Complete Copies
 With Vendor And
 Bid Information As
 Shown In Sample:**

SAMPLE ENVELOPE

<i>VENDOR NAME</i>	
<i>VENDOR ADDRESS</i>	
<i>CONTACT NUMBER</i>	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
	729 MAPLE ST / PO BOX 100
	HILLSBORO MO 63050-0100
SEALED BID: (BID NAME)	

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 UPON APPROVAL OF THE
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**Vendor
 Information:**

<u>J&R Photo</u>	<u>TRACEY BRUCE RAPISANDO</u>
Company Name	Authorized Agent (Print)
<u>21W Lakewood Dr.</u>	<u>Tracey Bruce Rapisando</u>
Address	Signature
<u>Fenton, MO 63026</u>	<u>Owner</u>
City/State/Zip Code	Title
<u>314-799-2714</u>	<u>12/10/16</u>
Telephone #	Date
<u>Tbruce2@yahoo.com</u>	<u>47-2869222</u>
E-mail	Tax ID #
	<u>NA</u>
	Fax #

Picture Proposal Form

Name of Vendor T&R Photo
Contact TRACEY BEUCE RAPISARDO
Address 21 W Lakewood Dr., Fenton, MO 63026
Phone 314-799-2714 E-mail tbeuce12@yahoo.com

Cost of Team 5X7 \$ 12.00
Cost of Player 5X7 \$ 12.00

Combo Package Cost (Team & Player) team & player on one 8x10 \$13
5x7 team + 5x7 (junior memory mate) \$16

Please attach other packages and costs attached

Satisfaction guarantee policy and procedure I follow through
Any orders in an order are corrected or I will
refund the customer's money

Benefit to Department of Parks & Recreation (% of total revenue)
10% of total revenue

Describe the ordering and delivering process: (It is preferable to have a turn around time of not more than three weeks for delivery.)

Orders are provided for parents in advance. Sales
are complete the day of picture taking. Orders are
delivered to the parks department within 3 weeks
Each head coach gets a free plaque.

Please list at least two references:

Chair Deanna Dell Ellington, Little League 573-934-1708
Vicky James CEO Sunnyhill 314-845-3900
Joe D'Lange Ed D. Director of Institutional Research 314-580-1053
Invitation for Bid (Retired) 12 of 15 & Planning Bidder's Initials TR
Jefferson College

Please list any changes (increase in prices, etc) that would occur for the second year if agreement were to continue through December 31, 2017.

None

JK

T&R Photo

TEAMS AND RECREATION PHOTOGRAPHY

We'll take on your team! Call 314-799-2714

Visit our website: tnrphoto.weebly.com

ADD ON

Slate _____

Card _____

Team _____

Frame _____

A Package : \$30.00

Junior Memory Mate + 8 Pro Trading Cards and 2, 3x5 Individual Photos

B Package : \$25.00

1 5x7 Team Photo
1 5x7 Individual Photo
2-3x5s and 8 Wallets

C Package : \$17.00

Sports Composite Personalized
3x5 Individual photo and 5X7 team photo on cool 8x10 background.

D Package: \$16.00

Junior Memory Mate 5x7 Individual photo and 5x7 Team photo.

TR for Trading Cards

TR1: 8-Pro Trading Cards: \$16.00
TR2: 16-Pro Trading Cards: \$22.00
P for the Coach's Plaque with 5X7 photo: \$20.00

J Package : \$13.00

Digital Memory Mate
8x10 print with Team and Individual Photos on cool graphics.

I Package: \$23.00

Super Memory Mate includes:
1 8x10 Team Photo
1 5x7 Individual Photo
4 Wallets

O Magazine Cover: \$14.00

R Photo Magnet: \$8.00

Group Photos

G1: 1 5x7 Team Photo : \$12.00
G2: 1 8x10 Team Photo: \$14.00

Extras:

4 Wallets: \$12.00 2 3x5's: \$12.00
2-5x7s \$14.00 1 8X10 \$14.00

I am ordering package(s): Circle order letter(s)

A B C D I J G1 G2 O R TR1 TR2 P

Cash or
Check only.

Add Extras: _____ Total cost: _____

Please print carefully. Data will be printed exactly as you enter it.

First name _____

Last name _____

Uniform No. _____ Age _____ Height _____ ft. _____ in. Weight _____ lbs. Position _____

Manager Head Coach _____ Team Name _____

League Name _____ Your phone # _____



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
 729 MAPLE ST / PO BOX 100
 HILLSBORO MO 63050
 WWW.JEFFCOMO.ORG



Lifetouch
 National School Studios

Casey Murphy
 Account Manager

21 Hollenberg Ct.
 Bridgeton, MO 63044
 C: 573-864-6935
 O: 314-739-1515
 F: 314-739-1399
 cmurphy@lifetouch.com

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<u>Lifetouch</u>	<u>Casey Murphy</u>
Company Name	Authorized Agent (Print)
<u>21 Hollenberg Ct.</u>	<u>Casey Murphy</u>
Address	Signature
<u>Bridgeton, MO 63044</u>	<u>Account manager</u>
City/State/Zip Code	Title
<u>5738646935 or 314-739-1515</u>	<u>12/13/16 41-1491269</u>
Telephone #	Date Tax ID #
<u>cmurphy@lifetouch.com</u>	<u>314-739-1399</u>
E-mail	Fax #

Picture Proposal Form

Name of Vendor: Lifetouch National School Studios

Contact: Casey Murphy

Address: 21 Hollenberg Ct., Bridgeton, MO 63044

Phone: 573-864-6935 Email: cmurphy@lifetouch.com

Cost of Team 5x7: \$7

Cost of Player 5x7: \$4

Combo Package Cost (Team & Player): \$12 for an 8x10 with personalization and athlete name

Please attach other package and costs: Refer to added information.

Satisfaction guarantee policy and procedure: 100% satisfaction lifetime guarantee! If you are not happy with our product, you can return the item(s) for a complete full refund.

Benefit to Department of Parks & Recreation (% of total revenue): \$1/sold package will be rebated back to the Department of Parks & Recreation.

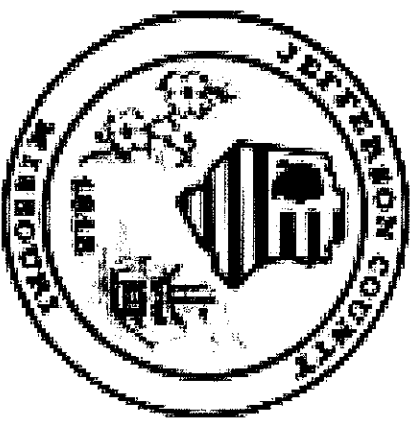
Describe the ordering and delivering process: (It is preferable to have a turnaround time of not more than three weeks for delivery): Order flyers will be provided and sorted by coach/team. Online ordering and paper flyers will be the options to order. 3 week delivery cycle. All order packets will be labeled with the athlete's name and sorted by coach/team for easy distribution.

Please list at least two references: Bonne Terre Sports League and The Desoto School District Sports

Picture Proposal Form

Please list any changes (increase in prices, etc) that would occur for the second year if agreement were to continue through December 31, 2017. The prices are firm through the duration of our agreement.

Lifetouch Partners with



**Jefferson County
Sports League Photography**



Three Commitments to your league

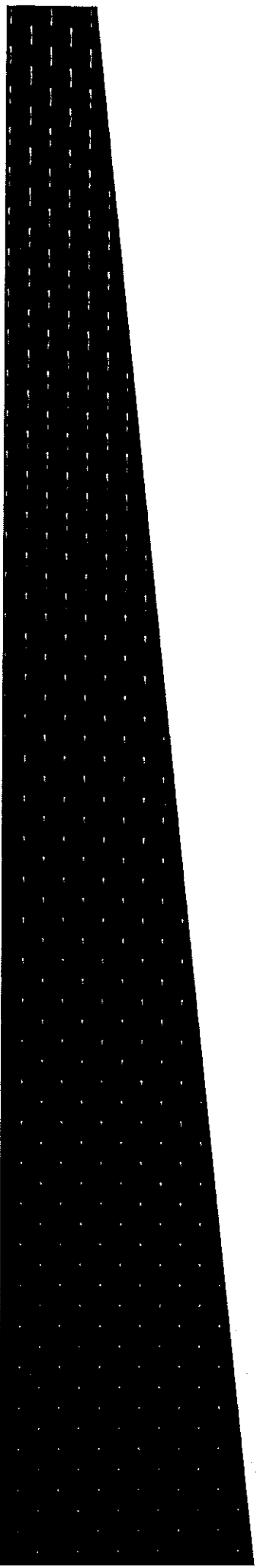
One Program to make it happen

1 **Your athletes**

3 **Your community**

2 **Your teams**

4 **Your program**



Lifetouch sports portfolio

SportsMate

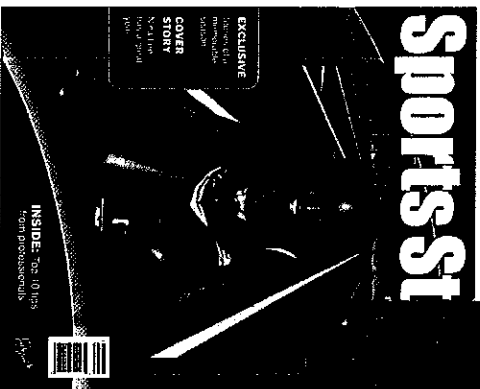
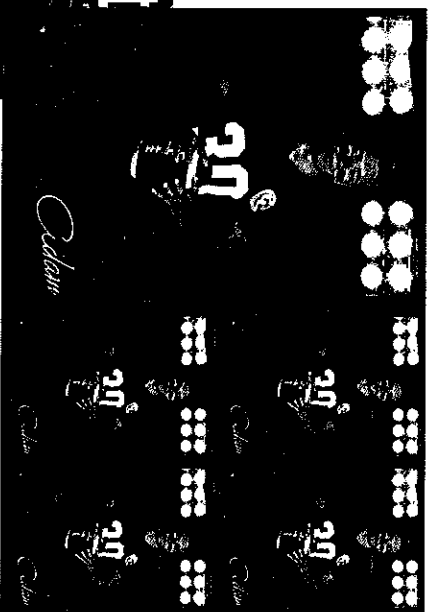
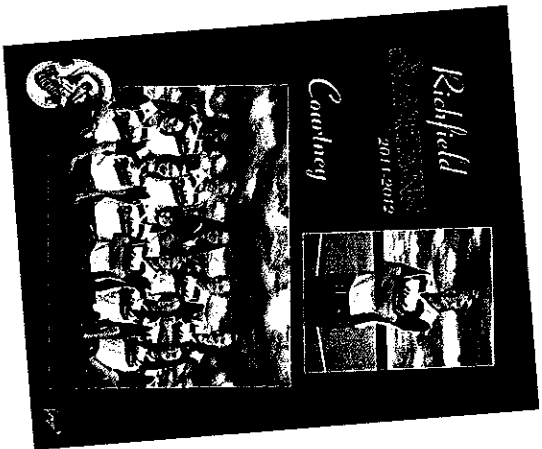
Magnet

Button

CD

Metallic Gift Sheet

Name-on/Year-on Wallets



3

Our Commitment to your community

promote teams
and league

communication
tools and
resources

2011
BENGAL FOOTBALL

SHOW YOUR SCHOOL PRIDE!

September 1	North Carolina
September 8	North Carolina Central
September 15	West Virginia State
September 22	Georgia Southern
September 29	Wofford (Family Weekend)

Your Local Sponsor Logo Goes Here

Birmingham Bengals Football 2011



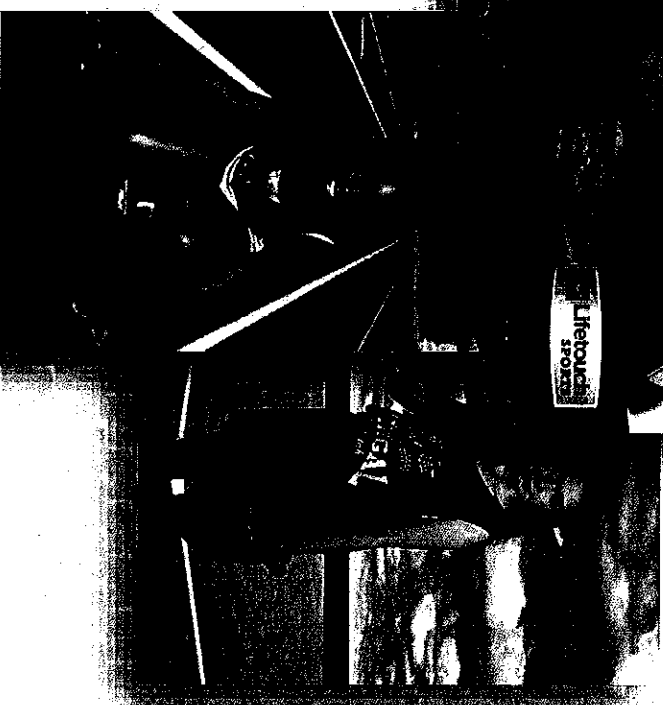
4

The Program to make it happen

smart
communication
tools

streamlined
picture day

superior quality
& choice



Pre-picture day communication sports flyers



Portraits to capture all your hard work and dedication.

NEW
photography program
and products!

- 1. COORDINATION**
The program is designed to be easy to use and easy to learn. It is a simple process that can be completed in a matter of minutes.
- 2. EFFICIENCY**
The program is designed to be efficient and easy to use. It is a simple process that can be completed in a matter of minutes.
- 3. AFFORDABILITY**
The program is designed to be affordable and easy to use. It is a simple process that can be completed in a matter of minutes.
- 4. FLEXIBILITY**
The program is designed to be flexible and easy to use. It is a simple process that can be completed in a matter of minutes.
- 5. SUPPORT**
The program is designed to be supported and easy to use. It is a simple process that can be completed in a matter of minutes.

sportspictures.com

Lifetouch
SCHOOL SPORTS

Efficient picture day

Greeting Station with Product Samples and flyers.

Schedule with time and location for each team.

All staff members required to pass a criminal background check.

Enough Photography Staff to photograph your league on a single day.



Summary

- Organized Program from start to finish
- High Quality Products
- Staff capable of a single League photo day
- Background Checked Staff inside and out.
- Competitive Pricing
- League Banners and Plaques

 Lifetouch
SPORTS

LEGENDS START HERE