

BID TABULATION - FLAT BED EQUIPMENT TRAILERS

<b>FLAT BED EQUIPMENT TRAILER BID OPENING 10-21-14</b>	<b>ERB EQUIPMENT CO</b>	<b>LUBY EQUIPMENT SERVICES</b>	<b>ROLAND MACHINERY COMPANY</b>	<b>G.W. VAN KEPPEL COMPANY</b>	<b>VERDE INC</b>	<b>HEISEL EQUIPMENT CO</b>
	200 ERB INDUSTRIAL DR FENTON MO 63026	2300 CASSENS DR FENTON MO 63026	4670 CROSSROADS INDUSTRIAL DR BRIDGETON MO 63044	11475 PAGE SERVICE DR ST LOUIS MO 63146	2300 N SCENIC HWY LAKE WALES FL 33898	3623 OLD HWY 100 LABADIE MO 63055
<b>Description of Equipment:</b>	Trail King TK24LP 2015 Model w/ hours		New Felling Model FT24-2LP Deck Over Trailer	Felling Trailers Inc, Model Ft-24-2 LP Deckover, Tag, Low Profile Trailer	PJ Trailers 32' Classic Flatbed with Duals	NO BID
<b>Qty:</b>	1		1	1		
<b>Retail Price:</b>	\$17,500.00					
<b>Total Price:</b>	\$15,000.00	\$15,335.00	\$15,087.00	\$12,720.00 (plus any applicable fees)	\$12,000.00	
NOTARIZED WORK AFFIDAVIT COMPLETED	YES (Filled Out, Not Notarized)	YES	YES	YES	YES	
COPY OF INSURANCE PROVIDED	NO	NO	YES	YES	NO	
TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY	NO	YES	YES	NO	NO	
COOPERATIVE BID FORM (Y/N)	NO	YES	YES	YES	YES	
COOPERATIVE CONTACT INFO:	NO	YES	YES	YES	YES	
COMPANY INFORMATION AND SIGNATURE	YES	YES	NO	YES	YES	
BID DEPOSIT REQUIRED	N/A	N/A	N/A	N/A	N/A	
<b>COMMENTS:</b>	Sec Attached Pricing Sheet	No Price Sheet was Submitted. Got Price from the Cooperative Bid Form.	See Attached Pricing Sheet for more Equipment Details.	See Attached Price Sheet for more Equipment Details.	See Attached Sheets for Equipment Details. Got Price from the Cooperative Bid Form.	NO BID



**JEFFERSON COUNTY**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
 729 MAPLE ST / PO BOX 100  
 HILLSBORO MO 63050  
 WWW.JEFFCOMO.ORG

**Invitation for Bid: FLAT BED EQUIPMENT TRAILER**

**Date Issued: 9-17-14**

BIDS SHALL BE ACCEPTED UNTIL: TUESDAY, OCTOBER 21, 2014, AT 2:00 P.M. LOCAL TIME.

**Specification  
 Contact:**

**MIKE GINGER**  
 Department of Parks  
 636-797-5037  
 mginger@jeffcomo.org

**Contract  
 Contact:**

**VICKIE PRATT**  
 Department of Administrative Services  
 636-797-5380

**Mail (3) Three  
 Complete Copies  
 With Vendor And  
 Bid Information As  
 Shown In Sample:**

**SAMPLE ENVELOPE**

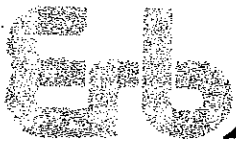
VENDOR NAME	
VENDOR ADDRESS	
CONTACT NUMBER	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
	729 MAPLE ST / PO BOX 100
	HILLSBORO MO 63050-0100
SEALED BID: (BID NAME)	

**Contract Term:**  
 UPON APPROVAL OF THE  
 COUNTY COUNCIL AND  
 COUNTY EXECUTIVE

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

**Vendor  
 Information:**

<u>ERB EQUIPMENT CO.</u>	<u>JOHN M STALLONS</u>
Company Name	Authorized Agent (Print)
<u>200 ERB INDUSTRIAL DR</u>	<u>John M Stallons</u>
Address	Signature
<u>FENTON, MO 63006</u>	<u>SALES REPRESENTATIVE</u>
City/State/Zip Code	Title
<u>636-349-0200</u>	<u>10/21-2014 / 43-0698305</u>
Telephone #	Date Tax ID #
<u>John STALLONS PERBEQUIPMENT.COM</u>	<u>636-492-9082</u>
E-mail	Fax #



# EQUIPMENT COMPANY



JOHN DEERE

October 21, 2014

Jefferson County Hwy  
Po Box 100  
Hillsboro, MO 63050

We are pleased to quote the following for your consideration:

(1) Trail King TK24LP Trailer, 2015 model w/ hours, Unit# 91405, S/N 1TKC02424FR075253. Price: \$17,500.00

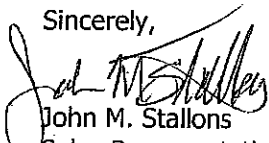
The following factory and dealer options are included:

- \* 24,000 pounds,
- \* 102" Wide,
- \* 17" Flange Steel,
- \* Electric Brakes,
- \* 235/80R16 Tires E rated,
- \* Eight Bolt Steel Disc Wheels,
- \* Tongue Assembly 6 or more D-Rings,
- \* Adjustable Hitch,
- \* 1 1/2 Oak Deck,
- \* Ramps Spring Assit,
- \* Lights Sealed LED,
- \* Safety Chains And Hooks,
- \* Black Paint,

Cash Sale Price: \$15,000  
Sales/Tax if Applicable:  
Price Complete, FOB Our Yard: \$15,000

We believe the equipment as quoted will exceed your expectations. On behalf of ERB Equipment Co., Inc., thank you for the opportunity to quote John Deere machinery.

Sincerely,



John M. Stallons  
Sales Representative

'This proposal is good for 30 days'

File: Jefferson County Hwy Trail King TK24LP, Proposal 1, 102114.doc

[www.erbequipment.com](http://www.erbequipment.com)

[www.erbrents.com](http://www.erbrents.com)

[www.erbused.com](http://www.erbused.com)

ST. LOUIS, MO  
200 ERB INDUSTRIAL DR.  
ST. LOUIS, MO 63026  
PHONE: 636-349-0200

FORSTELL, MO  
3100 SOUTH SERVICE RD.  
FORSTELL, MO 63348  
PHONE: 636-463-2500

MT. VERNON, IL  
11322 STATE RT. 148  
MT. VERNON, IL 62864  
PHONE: 618-244-6800

CAPE GIRARDEAU, MO  
1421 SOUTH WEST END BLVD.  
CAPE GIRARDEAU, MO 63703  
PHONE: 573-334-0563

PADUCAH, KY  
6115 U.S. HWY. 45  
PADUCAH, KY 42002  
PHONE: 270-554-1131

CUBA, MO  
6885 OLD ROUTE 66  
CUBA, MO 65453  
PHONE: 573-885-0500

OWENSBORO, KY  
2133 HIGHWAY 60 EAST  
OWENSBORO, KY 42302  
PHONE: 270-684-2339

EVANSVILLE, IN  
9800 STATE RT. 57  
EVANSVILLE, IN 47725  
PHONE: 812-473-0484



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 729 MAPLE ST / PO BOX 100  
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**Specification Contact:**  
**MIKE GINGER**  
 Department of Parks  
 636-797-5037  
 mginger@jeffcomo.org

**Contract Contact:**  
**VICKIE PRATT**  
 Department of Administrative Services  
 636-797-5380

**Mail (3) Three Complete Copies With Vendor And Bid Information As Shown In Sample:**

**SAMPLE ENVELOPE**

<i>VENDOR NAME</i>	
<i>VENDOR ADDRESS</i>	
<i>CONTACT NUMBER</i>	<b>DEPARTMENT OF THE COUNTY CLERK</b>
	<b>JEFFERSON COUNTY MISSOURI</b>
	<b>729 MAPLE ST / PO BOX 100</b>
	<b>HILLSBORO MO 63050-0100</b>
<i>SEALED BID: (BID NAME)</i>	

**Contract Term:**  
 UPON APPROVAL OF THE COUNTY COUNCIL AND COUNTY EXECUTIVE

**Vendor Information:**

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Roland Machinery Company	James M. Jesuit	
Company Name	Authorized Agent (Print)	
4670 Crossroads Industrial Drive		
Address	Signature	
Bridgeton, MO 63044	Vice President/General Manager	
City/State/Zip Code	Title	
314-291-1330	10/9/14	37-1324032
Telephone #	Date	Tax ID #
vkeough@rolandmachinery.com	314-291-8050	
E-mail	Fax #	



ST. LOUIS DIVISION HEADQUARTERS  
4670 CROSSROADS INDUSTRIAL DRIVE  
BRIDGETON, MO 63044  
314-291-1330/800-274-7230  
FAX 314-291-8050

October 9, 2014

Jefferson County Commission  
Department of the County Clerk  
Wes Wagner  
729 Maple Street  
Hillsboro, Missouri 63050

RE: Invitation to Bid – Flat Bed Equipment Trailer

Dear Wes:

We are pleased to submit the following quotation for your consideration in response to your Invitation to Bid for the purchase of a flatbed equipment trailer:

**ONE NEW FELLING MODEL FT24-2LP DECK OVER TRAILER** equipped as follows:

Deck length, main deck length, pierced frame, 26'  
Beavertail, self-cleaning 5" X 3" angle iron, 5'  
Deck type, white oak, 2" nominal  
Ramps, rear, 5' x 20" self-cleaning 5" x 3" angle iron spring assist  
Ramps, Stand up ramps with flat bar holdup (for standard 5' and 6' x 22" only)  
Approximate deck height, 33" loaded, 35" unloaded  
Width, 102" OD  
Tie downs, D-rings, 1", straight, 8  
Brakes, air, ABS 2S/1M, Meritor WABCO  
Brakes, electric, Dexter FSA (Forward Self-Adjusting) on all axles  
Axles, 12K Dexter, grease hubs  
Suspension, Dexter spring  
Tires/wheels, ST235/80R16E, 8 bolt (16 x 6) Budd, 8  
Hitch length, center of coupler to headboard, approximately 5.3'  
Hitch type, 3" adjustable Lunette eye/pintle, 66,000 lb.  
Jack, 12K drop leg, side wind  
Plug, 7 pole RV  
Lights, Junction box with breakers  
Lights, LED lights (Peterson), sealed wiring harness (Sealco)  
Trailer color, black  
Stripe color, white  
Standard, ½" safety chains, Grade 70  
Standard, 2 steps, 1 on the standard hitch and 1 in front of axles on roadside  
Standard, document holder  
Standard, tool box with lockable cover  
GVWR, requested rating – 30,600 lbs.

**CASH SALE PRICE**

**\$15,087.00**

**ABOVE PRICING GOOD FOR 30 DAYS UNLESS OTHERWISE NOTED.**

Terms

To be arranged.

Delivery

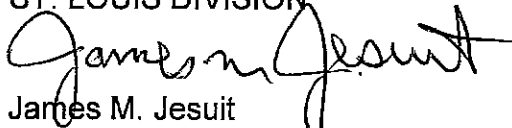
From factory, approximately 7 weeks from receipt of order, subject to prior sale.

State/Local and Federal Excise Taxes not included and must be added if applicable.

Thank you for the opportunity to quote Jefferson County Commission. If we may be of further assistance, please don't hesitate to call.

Yours very truly,

ROLAND MACHINERY COMPANY  
ST. LOUIS DIVISION



James M. Jesuit  
Vice President/General Manager

JMJ/kf

cc: Mr. Steve Helton, Roland/Bridgeton



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 Contact:**

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 636-797-5037  
 mginger@jeffcomo.org

**Contract  
 Contact:**

**VICKIE PRATT**  
 Department of Administrative Services  
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VENDOR ADDRESS	
CONTACT NUMBER	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
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**Vendor  
 Information:**

G. W. Van Keppel Company	Dennis Boxdorfer	
Company Name	Authorized Agent (Print)	
11475 Page Service Drive	<i>Dennis Boxdorfer</i>	
Address	Signature	
St. Louis, MO 63146	<i>TERRITORY SALES Mgr</i>	
City/State/Zip Code	Title	
314-872-8440	10/06/2014	44-0513694
Telephone #	Date	Tax ID #
dboxdorfer@vankeppel.com	314-993-6402	
E-mail	Fax #	



# THE G. W. VAN KEPPEL COMPANY

11475 Page Service Dr., St. Louis, MO 63146  
Phone: (314) 872-8440 Fax: (314) 993-6402

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October 7, 2014

Department of County Clerk  
Jefferson County Missouri  
729 Maple St/ PO Box 100  
Hillsboro, MO 63050-0100

Ladies & Gentleman;

We are pleased to submit the follow "Flat Bed Equipment Trailer" quote for your review, as per the Jefferson County Missouri bid spec;

1 each Felling Trailers, Inc., model FT-24-2 LP deckover, tag, low profile trailer

Purchase price.....\$12, 720.00

Plus any applicable taxes.

FOB St. Louis, MO 63146

Manufacturers Product Specification Sheet enclosed

Respectfully submitted;

Dennis Boxdorfer  
Territory Sales Manager  
314-651-1400





**FELLING TRAILERS, INC.**

1525 Main Street South, Sauk Centre, MN 563

Phone: 800-245-2809; FAX: 320-352-5230

*Product Sheet*

www.felling.com

**FT-24-2 LP**

**Deckover Tags Low Pro**

**GVWR LBS:**

**30,600**

**GAWR LBS:**

**24,000**

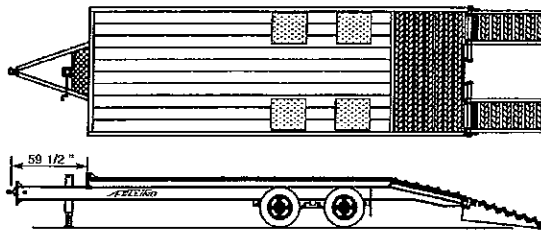
**WEIGHT LBS:**

**6,600**

**CAPACITY LBS:**

**24,000**

- Engineered, Cambered, Fabricated 14" Main Beams
- 4" pierced (80K) Jr I-Beam crossmembers 16" on centre
- 7" Channel side rails, flat side out
- Tread Plate covered wheels
- \* NOTE: Dealer must add 12% FET on retail price. Tax is to be calculated & remitted by dealer.



Standard & Other Options	Description	Std. Option	Std. Qty.	Unit
Deck Length	Main Deck Length (Pierced Frame)	X	20.00	Feet
Beavertail	Self Cleaning 5" x 3" Angle Iron Beavertail	X	5.00	Feet
Deck Type	White Oak 2" Nom	X	1.00	Std
Ramps; Rear	5' x 20" Self Cleaning 5" X 3" Angle Iron Spring Assist	X	1.00	Pair
Appx Deck Height	33" Loaded, 35" Unloaded	X	1.00	Inches
Width	102" OD	X	1.00	Inches
Tie Downs	D-Rings, 1" ** Straight **	X	8.00	Each
Brakes	Electric, Dexter FSA (Fwd Self Adj) On All Axles	X	1.00	Std
Axles	12K Dexter Oil Bath	X	2.00	Std
Suspension	Dexter Spring	X	1.00	Std
Tires & Wheels	ST235/80R 16 E, 8 Bolt [16 x 6] Budd	X	8.00	Std
Hitch Length	Center of Coupler to Headboard, Appx	X	5.30	Feet
Hitch Type	3" Adjustable Lunette Eye/Pintle, 66,000 lb	X	1.00	Std
Jack	12K Drop Leg ** Side Wind **	X	1.00	Std
Plug	7 Pole RV	X	1.00	Std
Lights	LED Lights (Peterson), Sealed Wiring Harness (Sealco)	X	1.00	Std
Trailer Color	Black	X	1.00	Std
Stripe Color	White	X	1.00	Std
Standard	1/2" Safety Chains, Grade 70	X	1.00	Std
Standard	2 Steps, 1 on the Standard Hitch and 1 in front of Axles on Roadside	X	1.00	Std
Standard	Document Holder	X	1.00	Std
Standard	Tool Box, with Lockable Cover	X	1.00	Std
GVWR	Requested Rating -	X	1.00	Opt

Prices subject to change without notice

## SPECIFICATIONS

Bids must be for one (1) flat-bed equipment trailer designed to transport heavy equipment on public roads and meet all applicable local, state and federal regulations. All units bid under this document shall meet or exceed the minimum specifications as defined within this document. Any alteration from these specifications must exceed the stated specification.

- \* 1. Load Capacity : Minimum G.V.W.R.: Twenty four thousand (24,000) pounds 24000# GAWR
- 2. Width: Maximum overall width: one hundred six (106) inches
- 3. Length: Minimum deck length: Twenty six (26) feet
- \* 4. Frame: Two (2) ten (10) inch 17 lb wide flange steel I beam 14" Engineered camberred, fabricated I-beams
- 5. Cross Members: Four (4) inch I beam sixteen (16) inch on center
- \* 6. Height: Minimum loaded deck height: Thirty-five (35) inches 35" Unloaded
- \* 7. Axles: Two (2) eleven thousand (12,000) pound straight axels with grease hubs 12k Dexter oil bath
- 8. Electric Breaks: 12" X 5" on all wheels with circuit breaker on all axle
- 9. Tires: Eight (8) 16" load range (e) tires or equivalent
- 10. Wheels: Eight (8) bolt steel disc type wheels
- 11. Suspension: Tandem axle spring suspension.
- \* 12. Tongue Assembly: 6" I beam continuous length 14" cold formed one piece
- \* 13. Tie down points: Six (6) or more "D Ring" tie-down points three (3) on each side no more than ten (10) feet apart. (8) 1" D rings 4/side
- 14. Adjustable hitch: The hitch shall be a three (3) inch dia. four (4) bolt adjustable pintle hitch.
- \* 15. Drop down jack: Shall be a ten thousand (10,000) pound side crank system 12k dropleg
- 16. Decking: Shall be one-one-half (1-1/2) inch oak decking
- 17. Ramps: Two (2) spring assist lock and store in upright position with single handle lock system self-supporting adjustable five (5) foot ladder type ramps with self-cleaning traction cleats
- 18. Lights: Sealed LED lights
- 19. Wiring: Shall be 10 to 14 gauge copper wiring enclosed in applicable conduit and junction box to protect wiring from debris. Rubber grommets shall be used when wiring runs through frame components.
- 20. Electrical Connection: shall be six (6) pole heavy duty electrical connection
- 21. Safety Chain: Safety chain and hooks shall be sized to meet or exceed maximum load capacity of trailer
- 22. Breakaway system: Shall have a battery
- 23. Paint: shall consist of industrial rust inhibiting primer and enamel top coat.
- 24. Reflective Tape: Shall be DOT approved

(\* ) Indicates exception to bid spec

Manufacturers Product Specification Sheet attached

10/21/14

10/21



JEFFERSON COUNTY  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
729 MAPLE ST / PO BOX 100  
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Vendor  
Information:

VERDE Inc. J. SPORTLY

---

2300 N. SCENIE HWY [Signature]

---

LAKE WACES FL 33898 PRESIDENT

---

803 559 3434 363783054

---

VERDE INC @ EARTHLINK.NET 10/3/14 803 676 9120

---

E-mail Date Tax ID # Fax #

SPECIFICATIONS

VERBE INC.  
PJ TRAILERS  
32' CLASSIC FLATBED  
WITH DUALS  
(SEE ATTACHED)

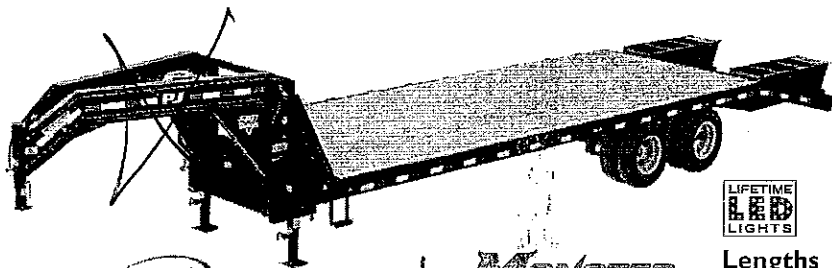
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- 1. Load Capacity : Minimum G.V.W.R.: Twenty four thousand (24,000) pounds ✓ 25,000#
- 2. Width: Maximum overall width: one hundred six (106) inches ✓ 102"
- 3. Length: Minimum deck length: Twenty six (26) feet ✓ 27' + 5' DOWEL
- 4. Frame: Two (2) ten (10) inch 17 lb wide flange steel I beam ✓ 12" 19#
- 5. Cross Members: Four (4) inch I beam sixteen (16) inch on center ✓ 3" I BEAM 16" O.C
- 6. Height: Minimum loaded deck height: Thirty-five (35) inches ✓
- 7. Axles: Two (2) eleven thousand (12,000) pound straight axels with grease hubs ✓ DEXTER ELECTRIC/SPRU
- 8. Electric Breaks: 12" X 5" on all wheels with circuit breaker on all axle ✓
- 9. Tires: Eight (8) 16" load range (e) tires or equivalent ✓ 275/80R16
- 10. Wheels: Eight (8) bolt steel disc type wheels ✓
- 11. Suspension: Tandem axle spring suspension. ✓
- 12. Tongue Assembly: 6" I beam continuous length ✓ 12" 19# AS ABOVE
- 13. Tie down points: Six (6) or more "D Ring" tie-down points three (3) on each side no more than ten (10) feet apart. ✓
- 14. Adjustable hitch: The hitch shall be a three (3) inch dia. four (4) bolt adjustable pintle hitch. ✓ 36000#
- 15. Drop down jack: Shall be a ten thousand (10,000) pound side crank system ✓ DUAL 10000#
- 16. Decking: Shall be one-one-half (1-1/2) inch oak decking ✓
- 17. Ramps: Two (2) spring assist lock and store in upright position with single handle lock system self-supporting adjustable five (5) foot ladder type ramps with self-cleaning traction cleats ✓ 5' DOWEL + 5' FLIP OVER RAMP
- 18. Lights: Sealed LED lights ✓
- 19. Wiring: Shall be 10 to 14 gauge copper wiring enclosed in applicable conduit and junction box to protect wiring from debris. Rubber grommets shall be used when wiring runs through frame ✓ SEALED
- 20. Electrical Connection: shall be six (6) pole heavy duty electrical connection ✓ 7 WIRE STANDARD
- 21. Safety Chain: Safety chain and hooks shall be sized to meet or exceed maximum load capacity of trailer ✓
- 22. Breakaway system: Shall have a battery ✓
- 23. Paint: shall consist of industrial rust inhibiting primer and enamel top coat. ✓ BLACK POWDER COAT
- 24. Reflective Tape: Shall be DOT approved ✓



# Classic Flatdeck with Duals

NOT EQUIPPED WITH  
DEXTER AXLES



BY PJ TRAILERS PATENT PENDING  
AVAILABLE

32'

MONSTER  
RAMPS  
AVAILABLE

LIFETIME  
LED  
LIGHTS

Lengths  
20' - 40'

## Standard Features

- 22,400 lb. G.V.W.R.
- 10,000 lb. x 2 G.A.W.R.
- 2 5/16" Gooseneck Ball Coupler (25,000 lb.)
- Safety Chains
- 2 - Drop Leg Jacks (10,000 lb.)
- 2 - Dexter Oil Bath Brake Axles (10,000 lb.)
- 6 Leaf Slipper Spring Suspension
- 8 - 16" Grey Dual Wheels w/ 8 on 6.5" BP
- 8 - 16" 235/80R16 Radial Tires (3,090 lb.)
- Rubrail & Stake Pockets
- Electric Breakaway Kit w/ Charger
- DOT Reflective Tape
- Side Steps on Both Sides
- Front Toolbox (GN Only)
- 8' Ramps w/ Holders
- 12" x 14 lb. I-Beam Main Frame, Riser & Neck
- Frame Bridge Standard on 30' and up.
- 3" Channel Crossmembers 16" on Center
- 2 x 6 x 1/8" Square Tubing Outer Deck Frame
- 2" Treated Pine Lumber Deck
- 102" Wide Deck
- DOT Approved Flushmount Lifetime LED Lights
- Amber Side Turn Flashers
- Sealed Wire Harness
- Sand Blasted, Acid Washed, Powder Coated

## Notes:

- 25' and up includes 19 lb. I-Beam Frame, Riser & Neck
- Pintle hooks must upgrade to 19 lb. I-Beam

## POWDER COATED

At PJ Trailers, every trailer we build is powder coated with Sherwin-Williams™ Powder Coat. A powder coat finish is far superior to conventional paint. It is extremely durable and does not easily crack, chip, or peel as conventional paint does. Powder coating also helps prevent rust & corrosion making it the longest lasting and most durable finish on the market.

TRAILER  
FLEX



AIR RIDE SUSPENSION AVAILABLE



Length	GVWR	GAWR	Weight
20'	22,400	10,000	5340 lbs / 2422 kg
22'	22,400	10,000	5480 lbs / 2486 kg
25'	22,400	10,000	6200 lbs / 2812 kg
28'	22,400	10,000	6860 lbs / 3112 kg
30'	22,400	10,000	7100 lbs / 3221 kg
32'	22,400	10,000	7320 lbs / 3320 kg
34'	22,400	10,000	7640 lbs / 3465 kg
36'	22,400	10,000	8020 lbs / 3638 kg
38'	22,400	10,000	8500 lbs / 3856 kg
40'	22,400	10,000	8920 lbs / 4046 kg

## Weights

Length	Axles	G.V.W.R.
20'	2 - 10000	5340 lbs / 2422 kg
22'	2 - 10000	5480 lbs / 2486 kg
25'	2 - 10000	6200 lbs / 2812 kg
28'	2 - 10000	6860 lbs / 3112 kg
30'	2 - 10000	7100 lbs / 3221 kg

Length	Axles	G.V.W.R.
32'	2 - 10000	7320 lbs / 3320 kg
34'	2 - 10000	7640 lbs / 3465 kg
36'	2 - 10000	8020 lbs / 3638 kg
38'	2 - 10000	8500 lbs / 3856 kg
40'	2 - 10000	8920 lbs / 4046 kg

## Coupler Options

- GN 2 5/16" Round (25,000 lb.) w/ Toolbox \*
- BP 2 5/16" Adjustable (25,000 lb.)
- GN 2 5/16" Round (30,000 lb.) w/ Toolbox
- GN Load Leveling 2 5/16" Square (30,000 lb.) & Tbx
- 3" Pintle Eye - Face-mount (36,000 lb.)
- GN 2 5/16" Square (30,000 lb.) w/ Toolbox
- GN 2 5/16" Square (25,000 lb.) w/ Toolbox

## Axle Options

- (2) 10,000# Air / Spring
  - (2) 10,000# Elec / Spring \*
  - (2) 10,000# Elec / Torsion
  - (2) 10,000# Elec/Hyd Disk / Spring
  - (3) 10,000# Elec / Spring
  - (2) 12,000# Air / Spring
  - (2) 12,000# Elec / Spring
  - (2) 12,000# Elec/Hyd Disk / Spring
  - (3) 12,000# Elec / Spring
  - (2) 12,000# 14ply Air / Spring
  - (2) 12,000# 14ply Elec / Spring
  - (2) 12,000# 14ply Elec/Hyd Disk / Spring
  - (2) 16,000# 17.5" wheel, Air / Spring
  - (2) 16,000# 17.5" wheel, Elec / Spring
- Consult Your Sales Rep. for Additional Available Axles

## Tail Options

- Straight Deck w/ 8' Slide-in Ramps \*
- 5' Dovetail w/ 5' Slide-in Ramps
- 5' Dovetail w/ 2 Flip-over Ramps
- 5' Split Pop-up Dove w/ 5' Slide-in Ramps
- 5' Center Pop-up Dove w/ 2 Flip-over Ramps
- 5' Dovetail w/ 3 Flip-over Ramps
- 5' Dovetail w/ 2 Flip-over Monster Ramps

## Other Options

- Cold Weather Wiring Harness (7-Way RV)
- Hutch suspension H9700-Underslung Tandem Axle <sup>2</sup>
- AL-KO Axles <sup>2</sup>
- Hutch suspension H9700-Underslung Triple Axle <sup>2</sup>
- Plate for Winch
- Spare Tire Mount
- 6" Taller GN Riser
- Douglas Fir Lumber
- 1/4" Diamond Plate Steel Floor <sup>2</sup>
- Under Frame Tie Down Flat
- 19 lb. I-Beam Main Frame, Riser & Neck
- 22 lb. I-Beam Main Frame, Riser & Neck <sup>2</sup>
- 12" oc. Crossmembers
- 4 Pair D-Rings
- Rough Oak Floor
- Weld-On Strap Ratchets (2)
- Hydraulic Jacks (12,000 lb.) Incl. Front Toolbox <sup>2</sup>
- Receiver Hitch
- Goodyear G Rated Tires
- 4" Ratchets every 4ft w/ Slide Track
- 6" Axle Spread (Longer Equalizer)
- 72" Axle Spread
- Steel Floor & 4 D-Rings (Cut Fenders)
- Front Toolbox (PH Only)
- Frame Bridging
- Diamond Plate Ramp Bottoms
- Torque Tube
- Deck on the Neck 8x8 ft
- Side-mount Toolbox
- Winch 12VDC (12,000 lb.) Incl. Front Toolbox
- 2-speed Jacks (12,000 lb.)
- HD Semi Trailer 2x Jacks (25,000 lb.) No Frt Tbx
- Ramp Support Arms

\* Standard Feature

<sup>2</sup> Special Order Option: Requires additional lead-time



Also Available with  
a Bumper Pull or  
Pintle Coupler.

† Weights are estimated for base trailer only, PJ Trailers makes no guarantee regarding the accuracy of estimated weights

**Verde Inc.  
CAGE #4JAK9  
TPID #36-3783054  
ORCA Certifications on File  
DUNS: 180551801**

**2300 N. Scenic Hwy  
LakeWales, FL 33898  
(863) 559-3434 Voice  
(863) 676-9120 Fax  
[verdeinc@earthlink.net](mailto:verdeinc@earthlink.net)**

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Dear Sirs

Verde Inc is a registered small business located in central Florida which specializes in design construction and delivery of customized trailer products for clients across the United States, Canada, and around the world. With over 10 years of experience and delivery of over 500 unique units for every purpose Verde Inc has a broad clientele and solid performance as attested by numerous customer reviews and referrals. (see past performance examples attached below)

Verde Inc is an authorized dealer for the following national manufacturers;  
Forest River Inc (a Berkshire Hathaway company) representing cargo trailer brands such as Cargomate, Continental Cargo, Rance Aluminum, Haulin, US Cargo, and Lightning (2000 dealers Nationwide)  
Look Trailers representing cargo trailer brands including Look, Pace American, Cargo Express and Everlight (400 dealers)  
Big Tex Trailers representing utility, dump and equipment trailers (400 dealers)  
PJ Trailers representing utility, dump and equipment trailers (300 dealers)  
Aluma Trailers representing aluminum utility and cargo trailers (100 dealers)

Verde Inc provides a one stop solution from pricing bids-executing contracts/purchase orders-creating CAD drawings-project management-delivery and invoicing/paperwork. Ultimately Verde Inc - strives to provide the customer with the highest quality and most competitively priced product on the market. For further information do not hesitate to contact the undersigned.

Respectfully submitted  
J.T. (Tim) Shortly  
Verde, Inc.

Verde Inc past performance includes:

ARMY: (1) trailer, Lincoln, Nebraska 72nd CST  
ARMY: (1) trailer, Phoenix, AZ 91st CST  
ARMY: (1) trailer, Boise, Idaho 101st CST  
ARMY: (1) trailer, Boise, Idaho 101st CST (Repeat customer)  
ARMY: (1) trailer, Boise, Idaho 101st CST (Repeat customer)  
ARMY: (1) trailer, Helena, Montana 83rd CST  
ARMY: (1) trailer, Helena, Montana (Repeat customer)  
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST  
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST (Repeat customer)  
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST (Repeat customer)  
ARMY: (1) trailer, Montgomery, Alabama 46th CST  
ARMY: (1) trailer, Jefferson City, Missouri 7th CST  
ARMY: (1) trailer, Draper, Utah 85th CST  
ARMY: (4) trailers, Draper, Utah (Repeat customer)  
ARMY: (1) trailer, Clearwater, Florida 48th CST  
ARMY: (1) trailer, Clearwater, Florida 48th CST (Repeat customer)  
ARMY: (1) trailer, Sioux City, South Dakota  
ARMY: (11) trailers, Ft Huachuca, Arizona  
ARMY: (1) trailer, Dugway Proving Grounds, Utah  
ARMY: (1) trailer, Ft Campbell, Georgia  
ARMY: (1) trailer, Ft Belvoir, Virginia  
ARMY: (3) trailers and HMMWV customization for recruiting Ft Dix, New Jersey (USPFO, NJ)  
ARMY: (1) trailer, Ft. Lewis, Washington  
ARMY: (1) trailer, Corp. of Engineers, Marmet L&D, Belle, West Virginia  
ARMY: (1) trailer, Louisville, Kentucky (USPFO, KY)  
ARMY: (1) trailer, Lake Oswego, Oregon (USPFO, OR)  
ARMY: (1) trailer, Ft Gordon, Georgia  
ARMY: (1) trailer, Ft Benning, Georgia  
ARMY: (1) trailer, Ft Benning, Georgia (Repeat customer)  
ARMY: (1) trailer, Ft Benning, Georgia (Repeat customer)  
USAF: (1) trailer, Hill AFB, Utah (currently in production)  
USAF: (1) trailer, NAS Ft Worth, Texas  
USAF: (1) trailer, Tinker AFB, Oklahoma  
USAF: (1) trailer, Dyess AFB, Abilene, Texas  
USAF: (1) trailer, Edwards AFB, California  
USAF: (1) trailer, Edwards AFB, California (Repeat customer)  
USAF: (3) trailers, McChord AFB, Tacoma, Washington  
USAF: (2) trailers, Eielson AFB, Fairbanks, Alaska  
USAF: (1) trailer, Elmendorf AFB, Anchorage, Alaska  
USAF: (1) trailer, Elmendorf AFB, Anchorage, Alaska (repeat customer)  
USAF: (1) trailer, Mountain Home AFB, Mountain Home, Idaho  
USAF: (1) trailer, Malmstrom AFB, Montana  
USAF: (1) trailer, FE Warren AFB, Cheyenne, Wyoming  
USAF: (2) trailers, Lackland AFB, San Antonio, Texas  
USAF: (1) trailer, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (2) trailers, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (1) trailer, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (4) trailers, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (1) trailer, Niagara Falls, New York

USAF: (1) trailer, Niagara Falls, New York (Repeat customer)  
USAF: (1) trailer, Niagara Falls, New York (Repeat customer)  
USAF: (1) trailer, MacDill AFB, Tampa, Florida ( EOD Comm Center)  
USAF: (1) trailer, Hurlburt Field, Panama City, Florida  
USAF: (1) trailer, Hurlburt Field, Panama City, Florida (Repeat customer)  
USAF: (1) trailer, Tyndall AFB, Panama City, Florida  
USAF: (1) trailer, Patrick AFB, Florida  
USAF: (1) trailer, Hanscom AFB, Massachusetts  
USAF: (1) trailer, Kirtland AFB, New Mexico  
USAF: (1) trailer, Youngstown AFB, Vienna, Ohio  
USAF: (1) trailer, Laughlin AFB, Del Rio, Texas  
USAF: (1) trailer, Dover AFB, Dover, Delaware  
USAF: (2) trailers, Lackland AFB, San Antonio, Texas  
USAF: (1) trailer, Keesler AFB, Biloxi, Missouri  
USAF: (1) trailer, Moody AFB, Georgia  
NAVAL SURFACE WARFARE CENTER: (20) trailers, (5) year IDIQ, Crane, Indiana  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia (Repeat customer)  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia (Repeat customer)  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Stennis Space Center Mississippi  
US NAVY: (1) trailer, NAS Corpus Christi, Texas  
US NAVY: (3) trailers, NAS Key West  
US NAVY SEALS: (3) trailers, NAB Little Creek, Norfolk, Virginia  
USMC: (1) trailer, Kaneohe Bay, Hawaii  
USMC: (1) trailer, Marine Corp Air Station, Beaufort, South Carolina  
USMC: (1) trailer, Marine Corp Air Station, Beaufort, South Carolina (repeat customer)  
Special Operations Command: (6) trailers, Ft Bragg  
Homeland Security/CBP BORSTAR: (3) trailers Del Rio Sector, Texas  
Homeland Security/CBP BORSTAR: (1) trailer, Tucson Sector, Arizona  
Homeland Security/CBP (1) trailer, Use of Force Advanced Training, Harpers Ferry, West Virginia  
Homeland Security/CBP: (22) trailers, El Paso, Texas  
Homeland Security/CBP: (1) trailer, El Paso, Texas (Repeat customer)  
Homeland Security/CBP: (2) trailers, El Paso, Texas (Repeat customer)  
Homeland Security/CBP: (2) trailers, Sanderson, Texas  
Homeland Security/CBP: (1) trailer, Willcox, Arizona  
Homeland Security/CBP: (1) trailer, Willcox, Arizona (Repeat customer)  
Homeland Security/CBP: (1) trailer, Tucson, Arizona  
Homeland Security/CBP: (1) trailer, Tucson, Arizona (Repeat customer)  
Homeland Security/FEMA: (1) trailer, McClellan, California  
Homeland security/FEMA: (BPA) trailer tire and wheel assemblies, Louisiana  
Homeland Security/USCG: (2) Gooseneck trailers, Venice, Louisiana  
Homeland Security/USCG: (2) trailers, Portsmouth and Miami  
USDOT: (2) trailers, California and Arizona  
NASA: (1) trailer Wallops IS, Virginia  
NASA: (1) trailer Cape Canaveral Florida  
FBI: (1) trailer, Anchorage, Alaska  
Bureau of Indian Affairs: (2) trailers South Dakota  
WAFAIR: (2) trailers, Fairchild AFB, Washington  
ATF: (2) trailers, Huntsville, Alabama USDA: (1) trailer, Forest Service, Redding, California  
USDA/NRCS: (1) trailer, Pendleton, Oregon  
USDA/NRCS: (1) trailer, Redmond, Oregon (Repeat customer)



USDA: (4) trailers, Idaho Falls, Idaho  
USGS: (1) trailer, La Cross, Wisconsin  
Polaris Defense: Ongoing Relationship (In excess of fifty trailers)  
Clemson University: (1) trailer, Clemson, South Carolina  
Smyrna TN: (1) trailer, Fire department  
Sarnia ON: (1) trailer, Fire department  
Sedgwick County: (1) trailer, Wichita, Kansas  
State of Tennessee: (12) trailers, Nashville, Tennessee (TN Bureau of Investigation)  
City of Galveston: (3) Restroom trailers, Galveston, Texas  
Texas Parks & Wildlife (2) trailers, Austin, TX  
Texas Tech: (1) trailer Sweetwater, Texas  
Texas Tech: (1) trailer Breckenridge, Texas  
City of Coppell: (1) trailer, Coppell, Texas  
County of Travis: (1) trailer, Austin, Texas  
MCSO: (1) trailer Monroe County Sheriff's Office, Rochester, New York  
Conroe School District: (1) trailer, Conroe, Texas  
Conroe School District: (1) trailer, Conroe, Texas (Repeat customer)  
DIA: (2) trailers, Denver International Airport  
State of NH: (1) trailer, DEM, Concord, New Hampshire  
State of Iowa: (1) trailer, Iowa State University  
State of Iowa: (1) trailer, Iowa State University (Repeat Customer)  
State of Iowa: (1) trailer  
State of Iowa: (1) trailer (Repeat customer)  
State of Iowa: (1) trailer (Repeat customer)  
State of Illinois: (1) trailer, IEMA-Division of Nuclear Safety, Springfield, Illinois  
State of Illinois: (1) trailer, IEMA-Division of Nuclear Safety, Springfield, Illinois  
State of Illinois: (12) trailers, IEMA-Division of Nuclear Safety, Springfield, Illinois (Repeat customer)  
Illinois MABAS: (14) trailers, Glenview, Illinois  
Illinois MABAS: (24) trailers, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (7) trailers, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (5) trailers, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (1) trailer, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (18) trailers, Wheeling, Illinois (Repeat customer)  
City of Riverton, Utah: (1) trailer  
City of Riverton, Utah: (1) trailer (Repeat customer)  
Sedgwick Co, (1) trailer, Kansas  
Shawnee CO: (1) Restroom trailer, Topeka, Kansas  
Arizona Dept. Emergency & Military Affairs (AZDEMA): (5) trailers, Phoenix, Arizona  
City of Glendale: (1) trailer, Glendale, Arizona  
City of Salt Lake: (7) trailers, Salt Lake City, Utah  
City of Salt Lake: (5) trailers, Salt Lake City, Utah (Repeat customer)  
Missouri Department of Transportation: (2) trailers, Sikeston, Missouri  
Missouri Department of Transportation: (1) trailer, Sikeston, Missouri (Repeat customer)  
City of Huntsville: (2) trailers, Huntsville, Alabama  
City of Huntsville: (8) trailers, Huntsville, Alabama (Repeat customer)  
City of Huntsville: (5) trailers, Huntsville, Alabama (Repeat customer)  
City of Huntsville: (1) trailer, Huntsville, Alabama (Repeat customer)  
City of Huntsville: (1) trailer, Huntsville, Alabama (Repeat customer)  
Davis School District: (1) trailer, Clearfield, Utah  
Volusia County SWAT: (1) trailer, Daytona Beach, Florida  
Georgia DNR: (1) trailer, Atlanta, Georgia