

BID TABULATION - 2015 VEHICLES

2015 VEHICLES BID OPENING 8-12-14	REUTHER FORD INC	REUTHER FORD INC ALTERNATE BID	REUTHER FORD INC ALTERNATE BID 2	DAVE SINCLAIR FORD	MCMAHON FORD
	1325 MCNUFF RD HERCULANEUM MO 63048	1325 MCNUFF RD HERCULANEUM MO 63048	1325 MCNUFF RD HERCULANEUM MO 63048	7466 S LINDBERGH ST LOUIS MO 63125	3300 S KINGSHWY ST LOUIS MO 63139
<b>2015 FORD EXPLORER 4-DOOR</b>		This Bid is for a 2014 FORD FOCUS S SEDAN	This Bid is for a 2013 FORD UTILITY POLICE AWD		
Current Price	\$33,495.00	\$18,730.00		\$33,495.00	\$34,495.00
Discount	\$7,482.00	\$3,990.00		\$7,506.00	
Net Price	\$26,013.00	\$14,740.00	\$25,752.00	\$25,989.00 ( order prior to 9/30/14) \$26,189.00 (order between 9/30/14 and 10/31/14) \$27,378.00 order after 10/31/14).	\$26,064.00
Notes	Must order by August 31st to Hold Price, per Ford	See Attachments. Order must be in by August 20 2014	See Attachemnts. In Stock.	P245/65R17/ A/S (P245/60R/18). Order Code TTY is T88. Different Prices due to Expiring Concessions.	
<b>2015 FORD ESCAPE</b>		This Bid is for a 2014 FOCUS SE SEDAN			
Current Price	\$27,705.00	\$20,045.00		\$27,705.00	\$27,705.00
Discount	\$5,884.00	\$4,617.00		\$5,851.00	
Net Price	\$21,821.00	\$15,428.00		\$21,854.00 (good to 9/30/14) \$22,084.00 (between 9/30/14 and 10/31/14) \$22,982.00 (after 10/31/14)	\$21,959.00
Notes		See Attachments. Order must be in by August 20 2014.		Prices due to Expiring Price Concessions.	
<b>2015 FORD F250</b>					
Bed Delete Option	<533>			(\$500) Deduct (264) Deduct with Spare	-\$533.00
Extended Cab Option	\$2,618.00			\$2,492.00 (to 12/31/14) \$2,692.00 (after 12/31/14)	\$1,954.00
Snow Plow Prep Package (473)	\$73.00			\$73.00	\$93.00
Current Price	\$35,930.00			\$35,930.00 (add for options)	\$35,930.00
Discount	\$13,548.00			\$13,577.00	
Net Price	\$22,382.00			\$22,353.00 (good to 12/31/14) \$25,232.00 (after 12/31/14)	\$22,428.00
Notes	Price Bid 4x4 (add for option Extended Cab or Snow Plow Pack)			2 Different Prices due to Expiring Concessions.	
<b>2015 FORD F450 SUPER DUTY REGULAR CAB XL CHASSIS</b>					
6.8L, Dual Rear Wheels, Air Conditioning, Oxford White, 60" CA	\$27,514.00			\$36,575.00	
Additional Options: 4 Wheel Drive (manual locking hubs)	\$2,676.00			\$2,523.00	\$2,573.00
Power Windows and Doors	\$763.00			\$716.00	\$793.00
Current Price	\$36,750.00			\$36,575.00 (add for options)	\$39,475.00
Discount	\$9,236.00			\$9,125.00	
Net Price	\$27,514.00			\$27,450.00 (good to 12/31/14) \$29,263.00 (if ordered after 12/31/14)	\$27,519.00
Notes	Bid Without Additional Options			Different Prices Due to Expiring Concession	

<b>2015 FORD UTILITY POLICE INTERCEPTOR</b>					
Current Price	\$31,930.00			\$31,930.00	\$31,930.00
Discount	\$6,206.00			\$5,761.00	
Net Price	\$25,724.00			\$26,169.00	\$26,099.00
Notes	Arizona Beige Metallic Order Code E3 instead of AQ				Arizona Beige Metallic Order Code E3 instead of AQ
<b>2015 FORD SEDAN POLICE INTERCEPTOR</b>					
Current Price	\$28,805.00			\$28,805.00	\$28,805.00
Discount	\$6,258.00			\$5,937.00	
Net Price	\$22,547.00			\$22,868.00	\$22,798.00
Notes	Arizona Beige Metallic Order Code E3 instead of AQ				Arizona Beige Metallic Order Code E3 instead of AQ
<b>2015 FORD FOCUS SE SEDAN</b>					
Current Price	\$20,045.00			\$20,070.00	N/A
Discount	\$3,697.00			\$4,794.00	
Net Price	\$16,348.00			\$15,276.00 (2014 model good to 8/29/14) \$16,895.00 (2015 Model Price)	<b>NO BID</b>
Notes				Model Year Prices.	
<b>2015 FORD FOCUS S SEDAN</b>					
Current Price	\$19,280.00			\$18,730.00	N/A
Discount	\$3,540.00			\$3,904.00	
Net Price	\$15,340.00			\$14,826.00 (2014 model good to 8/29/14) \$15,876.00 (2015 model)	<b>NO BID</b>
Notes				Model Year Prices.	
NOTARIZED WORK AFFIDAVIT COMPLETED	YES	YES	YES	YES	NO
COPY OF INSURANCE PROVIDED	YES	YES	YES	YES	YES
TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY	YES	YES	YES	YES	NO
COOPERATIVE BID FORM (Y/N)	YES	YES	YES	YES	YES
COOPERATIVE CONTACT INFO:	YES	YES	YES	YES	YES
COMPANY INFORMATION AND SIGNATURE	YES	YES	YES	YES	NO
BID DEPOSIT REQUIRED	N/A	N/A	N/A	N/A	N/A
<b>COMMENTS:</b>					

Request for Bid

*BID 2014 Ford Focus S Sedan (Alternate)*

This request for bid is for the purchase ~~2015 Ford Focus S Sedan~~ to be used by Jefferson County.

Please bid the following items showing the current price, discount and net price.

OPTIONS:

- 2.0 4 Cylinder Engine ✓
- Automatic Transmission ✓
- Front Wheel Drive ✓
- ABS ✓
- Power Windows and Power Locks ✓

*See Attachment.*

*Alternate Bid*  
*[Signature]*  
*8-4-2014*

\*\* INCLUDE COST FOR DELIVERY TO:

Jefferson County Fleet Services Department  
5275 State HWY B  
Hillsboro, MO 63050

Current Price \$ 18,730.00  
 Discount \$ 3990.00  
 Net Price \$ 14,740.00

*ORDER Must Be IN By Aug 20th 2014*  
*[Signature]*

*[Signature]*

==>

Dealer: F53081

2014 FOCUS

Page: 1 of 1

Order No: 9999 Priority: J3 Ord FIN: QA205 Order Type: 5B Price Level: 440

Ord Code: 100A Cust/Flt Name: COUNTYOFJEFF PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
P3E	4-DR SEDAN S	\$16810	\$15843.00	TOTAL	\$18730	\$16720.34

YZ OXFORD WHITE \*THIS IS NOT AN INVOICE\*

E CLOTH STD BKT

W CHARCOAL BLACK

100A EQUIP GRP

992 .2.0L I4 GDI ENG NC NC

44W 6-SPD AUTO TRAN 1095 978.00

TNK .P195/65R15 NC NC

GASOLINE FFV

SP DLR ACCT ADJ (716.00)

SP FLT ACCT CR (224.00)

FUEL CHARGE 7.34

B4A NET INV FLT OPT NC 7.00

DEST AND DELIV 825 825.00

TOTAL BASE AND OPTIONS 18730 16720.34

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC08086

**ENTRY "S" SERIES – STANDARD EQUIPMENT****MECHANICAL**

- Brakes – Front Disc / Rear Drums, Anti-Lock Braking System (ABS)
- Drivetrain – Front Wheel Drive
- Engine – 2.0L Ti-VCT I-4 GDI with Flex-Fuel
- Suspension
  - Front: Independent McPherson Strut
  - Rear: Independent Control Blade
  - Rear Stabilizer Bar
- Transmission – 5-Speed Manual Transmission

**EXTERIOR**

- Antenna – Mast
- Bumpers – Body-Color
- CHMSL – Center High-Mounted Stop Lamp
- Door Handles – Black
- Grille – Black with Chrome Trim
- Headlamps – Quad-Beam Halogen
- Mirrors
  - Black
  - Power
  - Manual Fold
  - Integrated Spotter Feature
- Moldings – Rocker Molding – Black
- Wheels/Tires
  - 15" Steel with Covers
  - 195/65R15 Tires
  - Mini Spare – Steel

**INTERIOR/COMFORT**

- Center Console – Full floor with Storage
- Climate Control
  - Air Conditioning – Manual
  - Air Filtration System
- Coat Hooks – Rear
- Cupholders – (2) 1<sup>st</sup> Row
- Door-Locks – Power
- Driver Left Foot Rest
- Front-Door Storage Bins
- Front, Rear & Cargo Compartment Dome Lights
- Seats
  - 1<sup>st</sup> Row – 6-way Manual Driver (up/down, fore/aft, recline)
  - 1<sup>st</sup> Row – 4-way Manual Passenger (fore/aft, recline)
  - 1<sup>st</sup> Row – Cloth Buckets with Adjustable Headrests
  - 2<sup>nd</sup> Row – Folding Rear-Seat with 3 Removable Headrests
- Steering Wheel – Tilt and Telescoping, 4-Way Adjustable
- Sun visors – Driver and Front-Passenger
- Three Blink Lane Change Indicator
- Windows – Power Front with Driver 1-Touch Down

**SAFETY & SECURITY**

- Belt Minder® – Driver and Passenger
- Child-safety locks – rear-doors
- Height-Adjustable Retractable Seatbelts
- Keyless-Entry – Remote
- LATCH (Lower Anchors and Tethers for Children) system
- Passenger Occupant Detection System (PODS)
- Rear 3-point Seatbelt
- Seat Belt Pretensioners
- SecurILock® Passive Anti-Theft System (PATS)
- Standard – 7 Airbags
  - Driver Knee Airbag
  - Dual-Stage Front Driver/Passenger
  - Front Seat Mounted Side-Impact
  - Side Air Curtain
- Tire Pressure Monitoring System (TPMS)

**FUNCTIONAL**

- AdvanceTrac® with ESC (Electronic Stability Control®)
- Audio
  - AM/FM Single-CD/MP3-Capable
  - 4 speakers
  - Input Jack
  - Speed-Sensitive Volume Control
- Easy Fuel® – Capless Fuel-Filler
- Instrument cluster – Tachometer
- Powerpoint – Front (12V)
- Windows – Rear Defroster
- Windshield Wipers – Variable-intermittent

**Request for Bid**

*BID 2014 FOCUS SE SEDAN (Alternate.)*

This request for bid is for the purchase **2015 Ford Focus SE Sedan** to be used by Jefferson County.

Please bid the following items showing the current price, discount and net price.

**OPTIONS:**

2.0 4 Cylinder Engine ✓

Automatic Transmission ✓

Front Wheel Drive ✓

ABS ✓

Power Windows and Power Locks ✓

Cruise Control ✓

*See Attachment*

**\*\* INCLUDE COST FOR DELIVERY TO:**

Jefferson County Fleet Services Department  
5275 State HWY B  
Hillsboro, MO 63050

Current Price \$	<u>20,045.00</u>
Discount \$	<u>4617.00</u>
Net Price \$	<u>15,428.00</u>

*(ORDER)  
ORDER Must Be IN By- Aug 20<sup>th</sup> 2014  
Steve Hull*

==>

Dealer: F53081

2014 FOCUS

Page: 1 of 1

Order No: 9999 Priority: J3 Ord FIN: QA205 Order Type: 5B Price Level: 440

Ord Code: 200A Cust/Flt Name: COUNTYOFJEFF PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
P3F 4-DR SEDAN SE	\$18615	\$17358.00	B4A NET INV FLT OPT	NC	\$7.00
YZ OXFORD WHITE			DEST AND DELIV	825	825.00
E CLOTH STD BKT			TOTAL BASE AND OPTIONS	20535	18166.34
W CHARCOAL BLACK			SYNC & SOUND DISCOUNT	(490)	(438.00)
200A EQUIP GRP			TOTAL	20045	17728.34
.FORD SYNC 4"SCR			*THIS IS NOT AN INVOICE*		
.SYNC SYSTEM					
.16" ALLOY WHEEL					
992 .2.0L I4 GDI ENG	NC	NC			
44W 6-SPD AUTO TRAN	1095	978.00			
TA4 .P215/55R16	NC	NC			
GASOLINE FFV					
SP DLR ACCT ADJ		(768.00)			
SP FLT ACCT CR		(241.00)			
FUEL CHARGE		7.34			

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S099 - PRESS F4 TO SUBMIT

QC08086



## ENTRY "SE" SERIES – STANDARD EQUIPMENT

### ALL "S" SERIES EQUIPMENT PLUS:

- Air Filtration System
- Audio – 6 Speakers
- Aux 12V Powerpoint (Rear)
- Cruise Control
- Door Handles – Body-Colored
- Dual Illuminated Vanity Mirrors
- Floor Console Armrest
- Floor Mats – 1<sup>st</sup> Row
- Headlamps – Automatic Quad-Beam Halogen (AutoLamp)
- Illuminated Entry
- Instrument Cluster
  - Trip Computer
  - Compass and Outside Temperature Display
- Mirror (Exterior) – Body-Colored, Side Marker Lamps
- MyKey®
- Rear-Seat Heat Ducts
- Steering Wheel – Redundant Audio Controls
- Storage – Map Pockets (Rear-Seat)
- SYNC® with MyFord® – Voice-Activated Communications and Entertainment System with 911 assist® & Vehicle Health Reports. Available on S and Standard on SE.  
**Note:** SYNC® Services available for a \$60 annual subscription fee
- Wheels/Tires – 16" Aluminum
- Windows
  - Driver One-Touch Down
  - Power Rear
  - Windshield Wipers – Variable-intermittent

### 5-DOOR ONLY EQUIPMENT:

- Rear Spoiler
- Removable Package Tray
- Seats – 2<sup>nd</sup> Row – 60/40 Split
- Windshield Wipers – Rear



**RETAIL ORDER  
FOR A MOTOR  
VEHICLE**



**Reuther**



1325 MCNUTT, HERCULANEUM, MO 63048  
"WHERE FAMILY PRIDE IS DRIVEN HOME"  
(636) 464-9000 • www.reuther.com • 1-800-851-1503

DATE **8-4-2014**

PLEASE ENTER MY ORDER FOR THE FOLLOWING VEHICLE			PURCHASER'S NAME		BIRTH DATE	
<input checked="" type="checkbox"/> NEW <input type="checkbox"/> USED <input type="checkbox"/> DEMONSTRATOR			County of Jefferson			
YEAR	MAKE	BODY STYLE	E MAIL ADDRESS			
2013	Ford	Utility Police AWD				
VEHICLE IDENTIFICATION NUMBER			SECONDARY PURCHASER'S NAME		BIRTH DATE	
1FMSK8AR5DGA15081						
COLOR	TRIM	ODOMETER READING	E MAIL ADDRESS			
Smokesilver	Platinum	1560				
R.O. NO.	DEAL NO.	SALESMAN	STREET ADDRESS			
		388 Hassell	729 Maple Street - P.O. Box 100			
TO BE DELIVERED ON OR ABOUT			CITY STATE ZIP			
			Hellsboro MO, 63050			
MSRP			BUSINESS PHONE		RESIDENCE PHONE	
			636-797-5382			
BUYER'S DISCLOSURE (TRADE-IN):			25,752.00  See Spec Sheet -			
USED CAR TRADED IN:						
YEAR _____ MAKE _____						
MODEL _____ TYPE _____						
MILEAGE _____						
VIN # _____						
COLOR _____ CYL _____						
PRINCIPAL USE OF VEHICLE: <b>Pass (3)</b>			ADMINISTRATIVE FEE			
MECHANICAL DEFECTS KNOWN:			TEMPORARY TAGS			
Type of damage, if any known, including any that was repaired:			TOTAL			
			\$			
BALANCE OWED TO (LIEN HOLDER)			TRADE ALLOWANCE			
LIENHOLDERS ADDRESS: <b>IN STOCK</b>			PAY OFF TRADE			
			SALES TAX & TITLE FEE			
LIEN INFORMATION (CAR OR TRUCK BEING PURCHASED) DATE			SUB TOTAL			
NAME OF LIEN HOLDER: <b>Alternate Bid SA</b>			\$			
ADDRESS			REBATE			
CITY STATE ZIP			\$			
			CASH DEPOSIT			
			\$			
			CASH ON DELIVERY			
			\$			
			Bid Amount 25,752.00			
			\$			
			AMOUNT FINANCED <b>Balance</b>			
			\$			
"AN ADMINISTRATIVE FEE IS NOT AN OFFICIAL FEE, IS NOT REQUIRED BY LAW AND MAY RESULT IN A PROFIT TO THE DEALER. NO PORTION OF THIS FEE IS FOR THE DRAFTING, PREPARATION OF COMPLETION OF DOCUMENTS OR PROVIDING LEGAL ADVICE. IF YOU HAVE ANY QUESTIONS CONCERNING THIS FEE, ASK DEALER."			CONTRACTUAL DISCLOSURE STATEMENT FOR USED VEHICLE ONLY "The information you see on the window for this vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale."			
The Seller, REUTHER-FORD, INC. herein expressly disclaims all warranties, either expressed or implied, including any implied warranty of merchantability of fitness for a particular purpose and neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products. THE FRONT AND BACK OF THIS ORDER COMPRISE THE ENTIRE AGREEMENT AFFECTING THIS PURCHASE AND NO OTHER AGREEMENT OR UNDERSTANDING OF ANY NATURE CONCERNING SAME HAS BEEN MADE OR ENTERED INTO, OR WILL BE RECOGNIZED. I HEREBY CERTIFY THAT NO CREDIT HAS BEEN EXTENDED TO ME FOR THE PURCHASE OF THIS MOTOR VEHICLE EXCEPT AS APPEARS IN WRITING ON THE FACE OF THIS AGREEMENT.			<b>IF PURCHASE OF VEHICLE IS TO BE FINANCED, DISCLOSURE OF THE FINANCE AND RELATED CHARGES WILL BE CONTAINED IN THE RETAIL INSTALLMENT CONTRACT-SECURITY AGREEMENT BETWEEN THE CUSTOMER AND THE LENDING INSTITUTION.</b>			
I CERTIFY THAT: 1. I HAVE READ THE MATTER PRINTED ON THE BACK HEREOF AND AGREE TO IT AS A PART OF THIS ORDER THE SAME AS IF IT WERE PRINTED ABOVE MY SIGNATURE; 2. I AM 18 YEARS OF AGE OR OLDER; 3. I HAVE VOLUNTARILY ORDERED THE ABOVE DESCRIBED CAR, THE OPTIONAL EQUIPMENT AND ACCESSORIES THEREON, THE INSURANCE AS DESCRIBED AND THE FINANCING ARRANGEMENTS; 4. THAT THE CAR I AM TRADING IN IS FREE FROM ALL ENCUMBRANCES WHATSOEVER, EXCEPT AS NOTED ABOVE; AND I HEREBY ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER; 5. I HEREBY AUTHORIZE REUTHER-FORD, INC. TO OBTAIN A REPORT OF MY CREDIT AND PAYMENT HISTORY.			APPROVED _____ PURCHASER'S SIGNATURE X			
THIS ORDER NOT VALID UNLESS SIGNED AND ACCEPTED BY AN OFFICER OF THE COMPANY						

IN STOCK

Reuther Ford, Inc. (636) 464-9000

DEALER	53D 081	VIN	1FMSK8AR5DGA15081
	Suggested Retail Price		Invoice Amount
K8AR POLICE INTER UTILITY 4WD	29705.00		27996.00
SPECIAL DEALER ACCOUNT ADJUSTM			1188.00-
SPECIAL FLEET ACCOUNT CREDIT			385.00-
2013 MODEL YEAR			
HG SMOKESTONE METALLIC			
FW CHARCOAL CLOTH			
INCLUDED ON THIS VEHICLE			
EQUIPMENT GROUP 500A			
OPTIONAL EQUIPMENT			
99R .3.7L V6 TIVCT ENGINE	NC		NC
44C .6-SPEED AUTO TRANSMISSION	NC		NC
153 FRONT LICENSE PLATE BRACKET		NC	NC
17T CARGO DOME LAMP -RED/WHITE	50.00		45.00
19L EASY FUEL WITH LOCK	20.00		17.00
43D COURTESY LAMP DISABLE	20.00		17.00
51R DRIVER SIDE LED SPOT LAMP	395.00		345.00
595 REMOTE KEYLESS ENTRY W/O PAD	260.00		227.00
60A WIRING, GRILL/LAMP/SIREN/SPKRS	50.00		45.00
60R NOISE SUPPRESSION BOND STRAPS	100.00		87.00
64B 18" FULL FACE WHEEL COVER	60.00		53.00
F CLOTH BUCKETS/CLOTH REAR SEATS	60.00		53.00
942 DAYTIME RUNNING LIGHTS	45.00		39.00
SPCL. DLR. ACCT. ADJ. CR.			46.00-
TOTAL OPTIONS	1060.00		882.00
TOTAL VEHICLE & OPTIONS	30765.00		27305.00
DESTINATION & DELIVERY	825.00		825.00
TOTAL FOR VEHICLE	31590.00		
FUEL CHARGE			15.72
NET INVOICE FLEET OPTION (B4A)			7.00
SHIPPING WEIGHT 4630 LBS.			
TOTAL	31590.00		28152.72